



## **Ageas** Main messages



## New accounting framework better reflects our performance

#### **Earnings**

- Strong Net Operating Result at EUR 599 mio, representing 16.9% ROE
- FY Net Operating Result expected at EUR 1.1 − 1.2 bn

#### Inflows

- Strong inflow growth up 6% at constant FX with positive trend in Life and Non-Life
- Life growth driven by China
- Non-life growth very strong at 11%

#### **Capital**

- Comprehensive equity at a high EUR 15.6 bn
- Operational Capital generation up 16%, above EUR 1 bn
- Operational Free Capital generation at EUR 492 mio

#### **Dividend**

- Interim dividend fixed at EUR 1.5 per share
- Final dividend will reflect DPS growth commitment

## **Ageas** Headlines

## Net Operating Result confirmed by an excellent Operational Capital Generation

**Net Operating Result** 

EUR 599 mio

Inflows

EUR 9.3 bn up 6% @ constant FX Solvency ratio

Solvency II 220% Non-Solvency II 213%

Return on Shareholders' Equity

16.9%

Shareholders' equity EUR 7.2 bn

Comprehensive equity EUR 15.6 bn

Operational Free Capital
Generation
EUR 492 mio

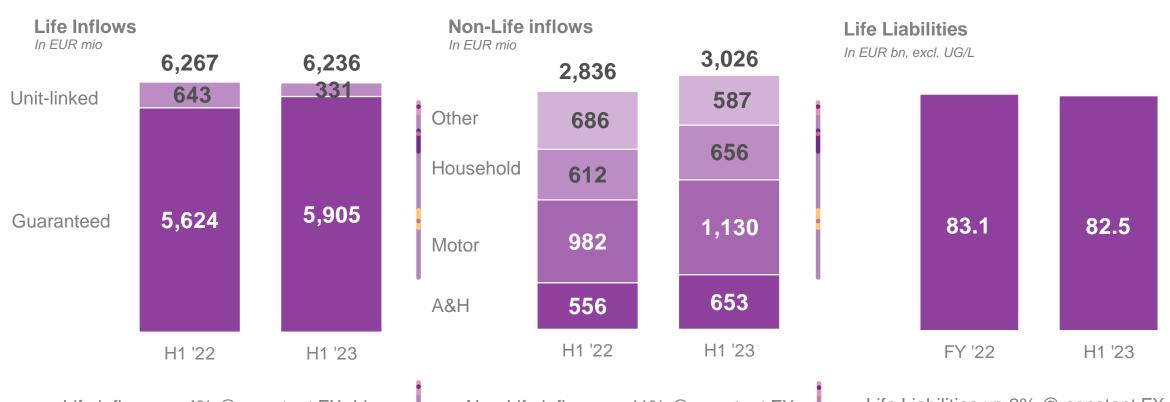
Operational Capital generation EUR 1,026 mio



# **Ageas** Volume metrics

#### ageas.

## Solid commercial performance in Life in China and in Non-Life across all segments



- Life inflows up 4% @ constant FX driven by China (+12%)
- Growth in Belgium and Europe hindered by customer appetite in current macroenvironment
- Non-Life inflows up 11% @ constant FX with strong contribution of all segments
- Last year included inflows from UK commercial lines (EUR 130 mio)

Life Liabilities up 2% @ constant FX



# **Ageas** IFRS performance Steady release of CSM to Life result

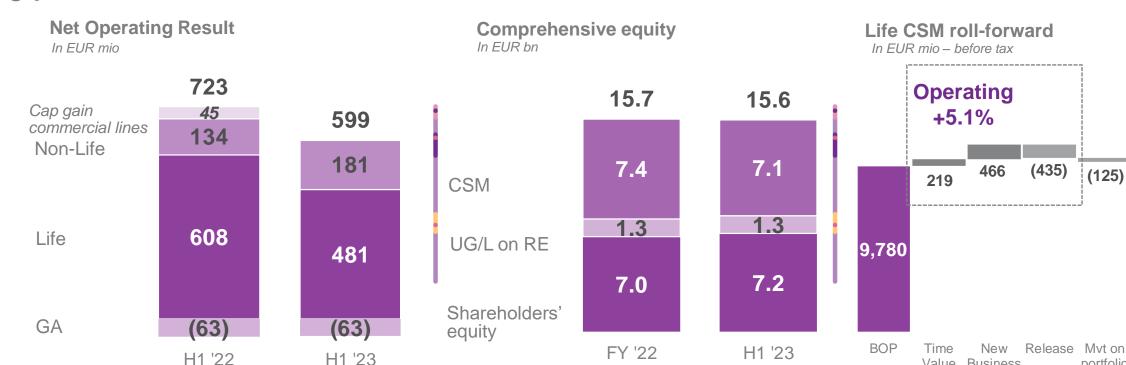


(485)

FΧ

9,420

**EOP** 



- Life in line with last year when considering the contribution of net capital gains, exchange rate and last year's favourable claims experience in Asia
- Non-Life up 35% when excluding cap gain UK commercial lines

- Adverse FX movement (EUR 0.6 bn)
- Strong contribution from Net Operating Result and Operating CSM movement
- Return on Shareholders' equity of 16.9%



 Annualised CSM release percentage of 8.9%



# **Ageas** Operational metrics Indicators show group-wide performance



#### **Life Guaranteed margin**

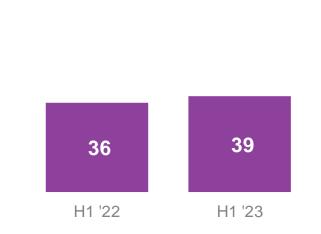
In bps avg Life Guaranteed liabilities



- Strong across the board
- H1 '22 supported by exceptionally high realised cap gains

#### Life Unit-Linked margin

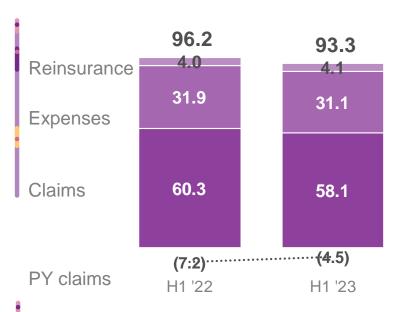
In bps avg Life Unit-Linked liabilities



Improvement driven by better result in Belgium

#### **Non-Life Combined ratio**

In % Insurance revenues



- Strong claims performance supported by benign weather
- Improving expense ratio
- CY discounting benefit for consolidated entities corresponds to 2.6% on group insurance revenues (2.0% in FY '22)

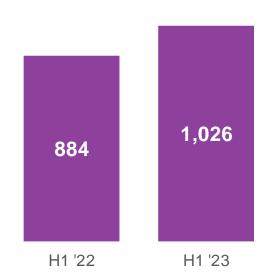


## **Ageas** Solvency performance Long term sustainability of dividend underpinned by solid FCG





In EUR mio



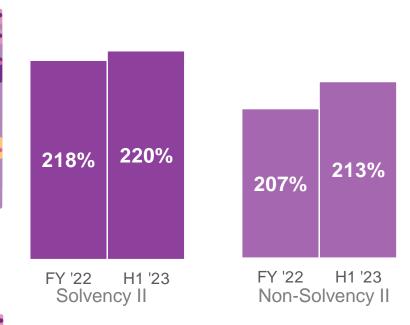
 Improvement in Operational Capital Generation driven by new business contribution and time value

# **Operational Free Capital Generation** *In EUR mio*



- Operational Required Capital up on business growth
- Last year benefited from asset management actions





Solvency II scope: Operational contribution covering dividend accrual

Non-Solvency II scope: Up on operational contribution and positive impact from market movements



# **Ageas** Cash metrics Upstream from operating companies above EUR 700 mio



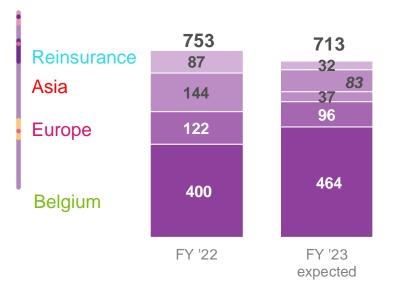


In EUR mio



#### **Upstream**

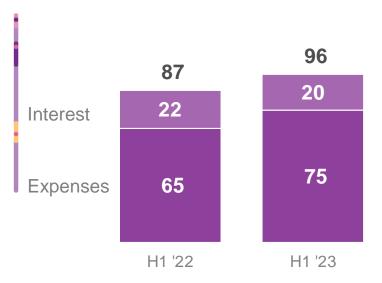
In EUR mio



 Approved EUR 83 mio dividend from Asia not yet included in cash position at 30 June

### **Holding expenses**

In EUR mio



 Increase in expenses attributable to one-offs



- Strong net operating result of EUR 599 mio, supported by an excellent business performance in both Life and Non-Life
- Solid commercial performance, with inflows up by 6% at constant exchange rate, thanks to strong sales in Asia and in Non-Life across segments
- Contribution of New Business to CSM of EUR 466 mio

- This positive start to the year gives us confidence to increase our full year net operating result guidance to a range of between EUR 1.1 to 1.2 bn
- Interim gross cash dividend of EUR 1.50 per share continued going forward
- Final dividend will reflect the 6 to 10% DPS growth over Impact 24







# **Ageas** Inflows Up driven by China and by Non-Life



		Life		Non-Life		Total				
		H1 '22	H1 '23	const. fx	H1 '22	H1 '23	const. fx	H1 '22	H1 '23	const. fx
Belgium	75%	1,556	1,483	(5%)	966	1,066	10%	2,521	2,549	1%
Portugal	51% - 100%	304	191	(37%)	454	513	13%	758	703	(7%)
France	100%	175	159	(9%)				175	159	(9%)
UK	100%				682	651	(1%)	682	651	(1%)
Türkiye	40% - 36%	36	45	103%	114	141	103%	151	187	103%
Europe		516	395	(18%)	1,250	1,305	14%	1,766	1,700	4%
Malaysia	31%	227	165	(25%)	142	163	19%	369	328	(8%)
Thailand	31% - 15%	269	299	11%	32	33	6%	301	332	10%
China	25%	3,480	3,686	12%				3,480	3,686	12%
Taiping RE	25%	83	63	(25%)	232	236	1%	315	298	(6%)
Philippines	50%	27	21	(16%)				27	21	(16%)
Vietnam	32%	43	30	(31%)				43	30	(31%)
India	74% - 40%	65	94	53%	77	83	14%	142	176	32%
Asia		4,195	4,357	9%	482	515	9%	4,677	4,872	9%
Reinsurance (	(Protection)				139	141	2%	139	141	2%
Ageas		6,267	6,236	4%	2,836	3,026	11%	9,104	9,262	6%
Reinsurance (	(Capital Management)	15	0		728	768	5%	743	768	3%

# **Ageas** Net Operating result

	H1 '22	H1 '23		FY '22
Life	220	167	(24%)	356
Non-Life	76	96	26%	160
Belgium	296	263	(11%)	515
Life	15	19	27%	13
Non-Life	75	17	(78%)	69
Europe	90	36	(60%)	82
Life	373	293	(21%)	676
Non-Life	12	4	(69%)	(8)
Asia	385	297	(23%)	668
Reinsurance	15	66		(3)
Life	608	481	(21%)	1044
Non-Life	179	182	2%	219
General Account	(63)	(63)		15
<b>Ageas Net Operating Result</b>	723	599	(17%)	1,279
RPN(i)	107	(68)		139
UG/L on FVPL	(211)	52		(422)
RG/L on FVOCI	(54)	(46)		(23)
Other non-cash				7
Tax on above	66	(7)		117
Ageas Net Result	631	531	(16%)	1,097



# **Ageas** Capital gains



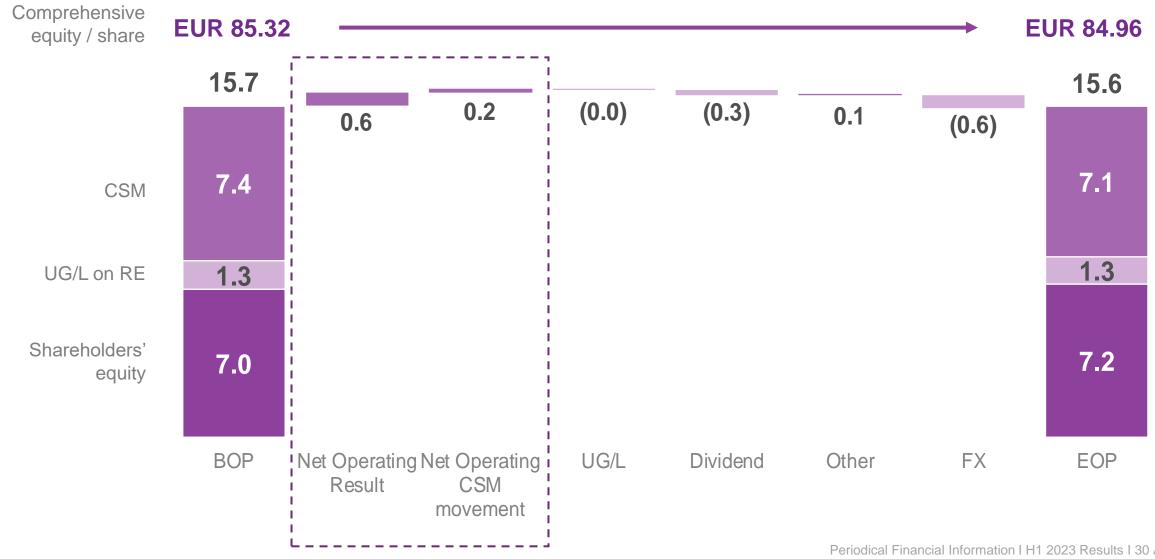
# Lower contribution of net capital gains to Net Operating result

	H1 '22	H1 '23	FY '22
Life	85	30	114
Non-Life	13	2	17
Belgium	99	32	130
Life	4	2	(7)
Non-Life	(2)	(1)	8
Europe	2	1	1
Life	21	4	53
Non-Life	(0)	0	(3)
Asia	21	4	49
Reinsurance	(0)	0	0
Life	111	37	160
Non-Life	11	1	20
General Account	2	2	2
Ageas	124	40	182



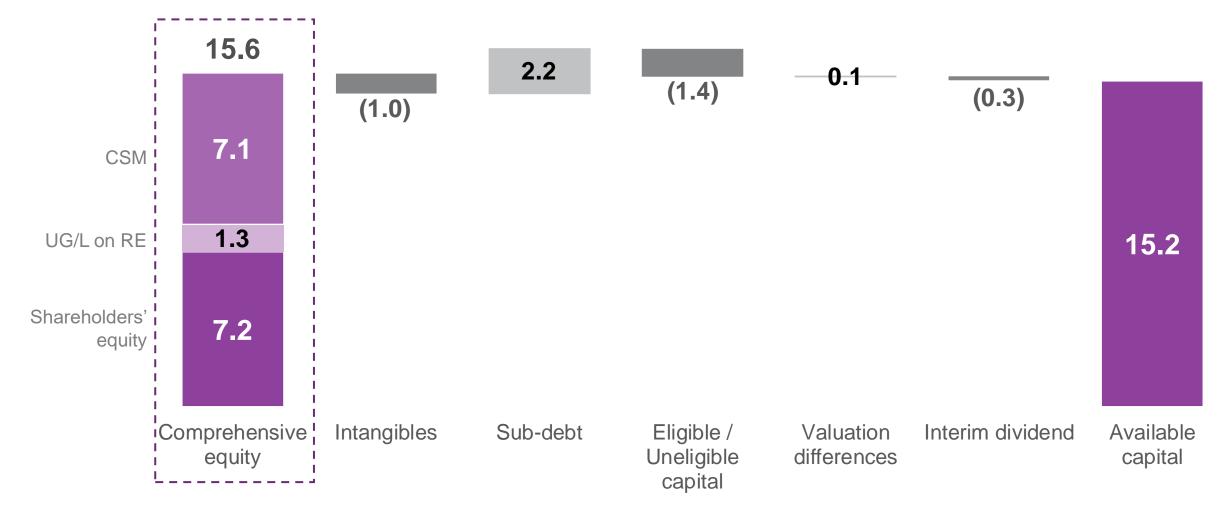
## **Ageas** Movement in Comprehensive equity EUR 0.8 bn contribution of operations

Group-wide view In EUR bn After tax



After tax

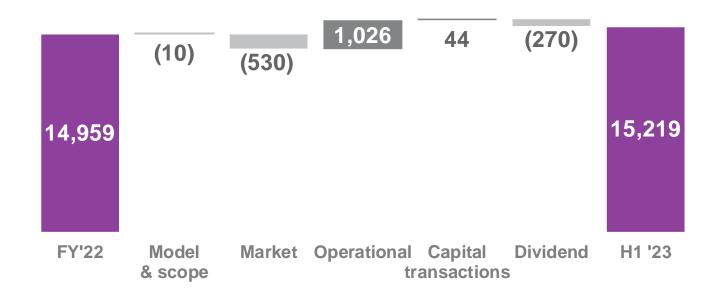
# **Ageas** Comprehensive Equity links with Available Capital Solvency capital generation framework provides detailed roll-forward





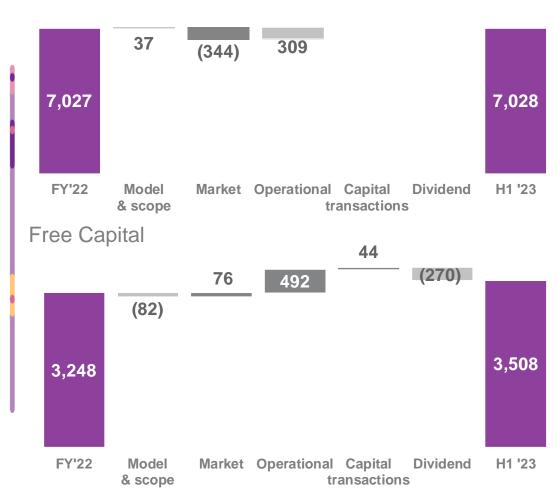
# **Ageas** Operational Capital Generation Group OCG of EUR 1.0 bn

#### **Available Capital**



- Operational Capital Generation driver of increase in Available Capital
- Model & scope changes mainly related to China
- Market impact mainly driven by FX (EUR 510 mio) other financial markets rather neutral

#### Required Capital





# **Ageas** Solvency Operational Capital Generation by segment



	Operational Capital Generation		Operational Capital Consumption		Operational Free Capital Generation	
	H1 '22	H1 '23	H1 '22	H1 '23	H1 '22	H1 '23
Solvency II Scope	366	421	(53)	34	452	368
Non-Solvency II Scope	599	700	222	279	211	211
<b>General Account</b>	(81)	(94)	7	(4)	(94)	(86)
Ageas	884	1,026	176	309	569	492



# **Ageas** Solvency Solvency supported by a solid operational performance

Solvency II Pillar II	FY '22 <b>218%</b>		H1 '23 <b>220%</b>	Non Solvency II scope	FY '22 <b>208%</b>	→	H1 '23 <b>213%</b>
	AC	RC	change		AC	RC	change
Operational	361	29	+9pp	Operational	700	279	+3 pp
Market movements including RPN(i)	47	13	+1pp	Market movements	(577)	(357)	+5 pp
Dividend accrued	(270)	0	-8pp	Regulatory changes	(43)	33	-3 pp
Model changes	32	3	1pp	Capital transaction	48	0	+1 pp
other	(4)	0		Dividend paid	(34)	0	-1 pp
total	166	45	+2pp	total	94	(44)	+5pp



## Solid & diversified investment portfolio Stable asset mix & high-quality investments

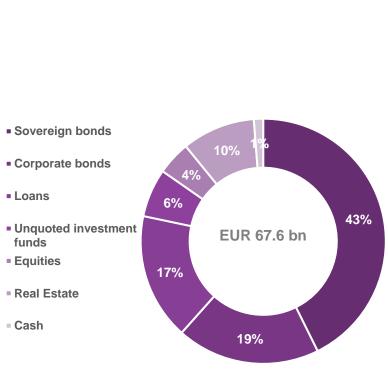
Government and offical institutions

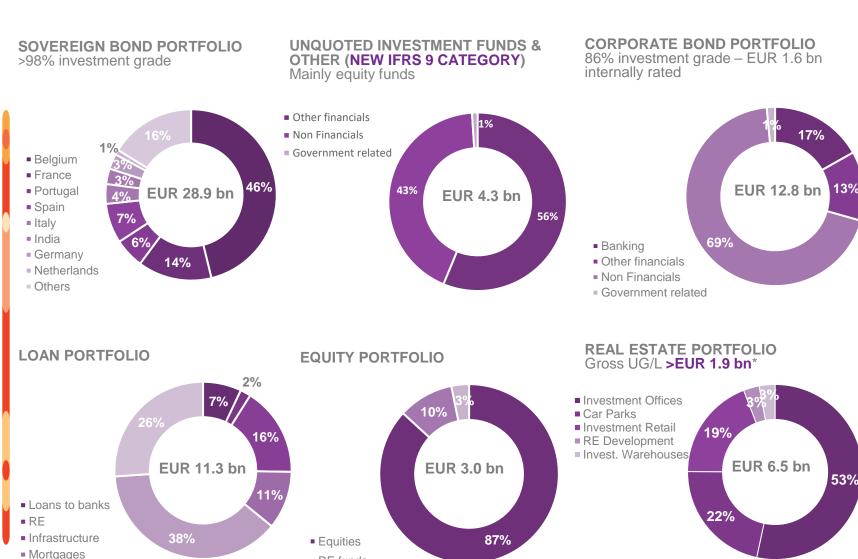
(Dutch mortgage loans, social housing,...)

Other: mainly policyholder loans & commercial corporate loans

Other







RE funds

Mixed funds & others

Periodical Financial Information I H1 2023 Results I 30 August 2023 I 19

\*not reflected in shareholders' equity

but contributing to available capital for solvency calculation



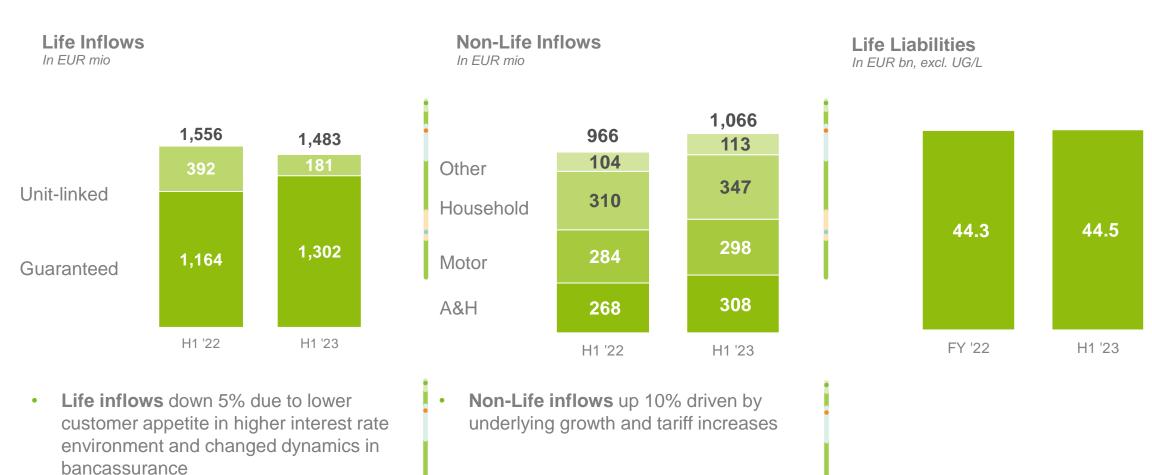




## **Belgium – Volume metrics**

#### ageas.

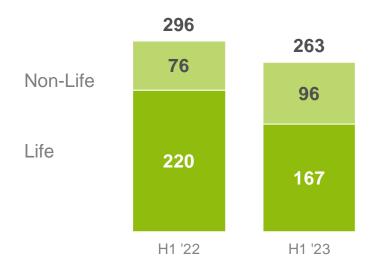
### Excellent growth in non-life compensating lower life



## **Belgium - Performance metrics**



In EUR mio



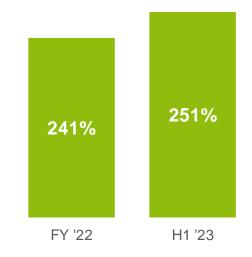
## **Operational Capital Generation**

In EUR mio



#### Solvency ratio

In %



- Life Net Operating Result down on lower contribution of net realised capital gains (EUR 30 mio in H1 23 vs. EUR 85 mio in H1 22)
- Non-Life Net Operating Result up supported by strong performance in all business lines and benign weather
- Operational Capital generation mainly driven by time value contribution and important positive impact of new business Life & Non-Life
- **Solvency up 10pp** mainly driven by a strong increase in own funds thanks to positive business contribution and positive evolution of equity markets

@ageas' share

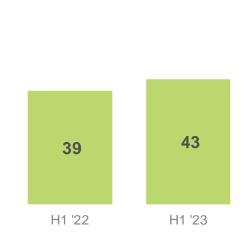
#### Life Guaranteed margin

In bps avg Life Guaranteed liabilities



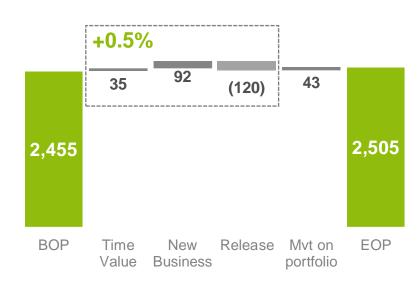
 Life Guaranteed margin down on lower investment result as last year included an exceptionally high level of realised capital gains

#### Life Unit-Linked margin In bps avg Life Unit-Linked liabilities



Life Unit-Linked margin up on improved result from investment contracts

# Life CSM roll-forward In EUR mio



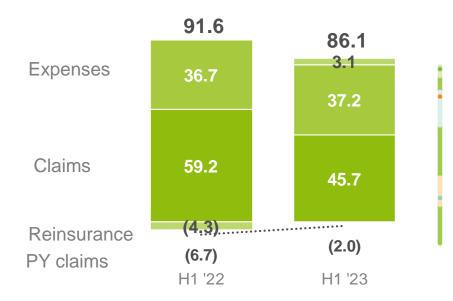
- Strong new business and time value contribution higher than release of CSM
- Annualised CSM release percentage of 9.5%



## Belgium – Non-Life



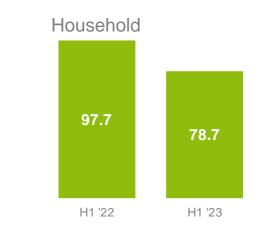
In % Insurance revenues Strong performance across all business lines @ageas' share



- Combined ratio improved mainly thanks to the absence of adverse weather
- COR includes 4% benefit from discounting of new claims
- LY **Motor** still benefited from lower claims frequency





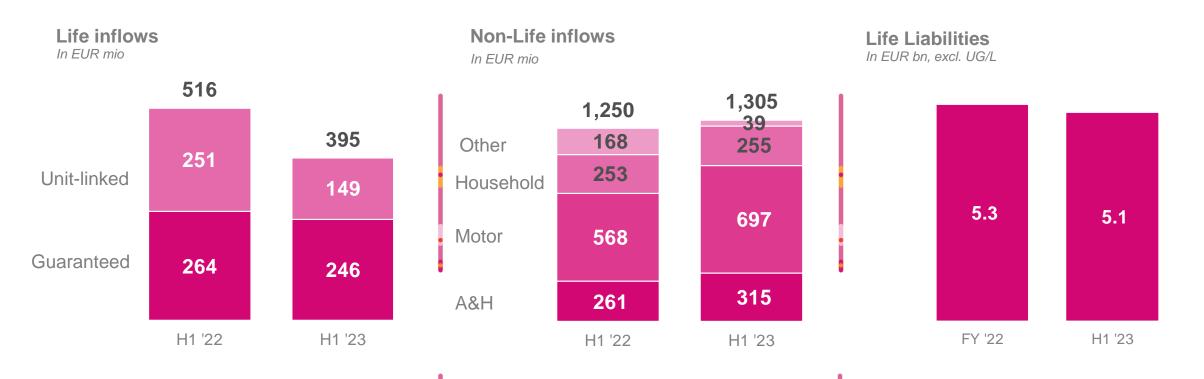




## **Europe – Volume metrics**

#### ageas.

### Higher Non-Life inflows more than compensating lower Life



- Life inflows down 18% @ constant FX due to lower inflows in Portugal & France
- Inflows @ constant FX from AgeSa (Türkiye) doubled

- Non-Life inflows up 14% thanks to increased inflows from Portugal (+13%) and Türkiye
- Scope-on-scope, correcting for the divested commercial lines business, UK inflows increased 25%
- **Life liabilities** down 8% mainly related to lower Guaranteed liabilities in Portugal

## **Europe – Performance metrics**



- Net Operating Result Life up on improved investment result
- Excl. cap gain on sale UK commercial lines business, Net operating result Non-Life down mainly related to increased medical claims cost in Portugal
- Operational capital generation stable
- Solvency ratio stable vs. FY 22



# **Life Guaranteed margin** *In bps avg Life Guaranteed liabilities*



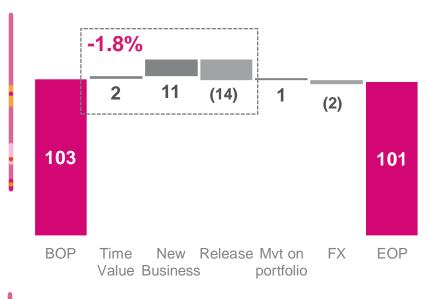
• **Life guaranteed margin** up 43bps thanks to improved investment result

#### Life Unit-Linked margin In bps avg Life Unit-Linked liabilities



**Life Unit-Linked margin** down on changed product mix

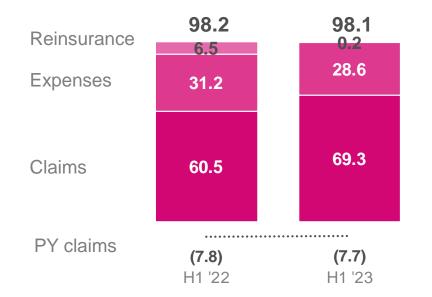
# Life CSM roll-forward In EUR mio



High CSM release due to shorter duration of products and more contribution from life protection products

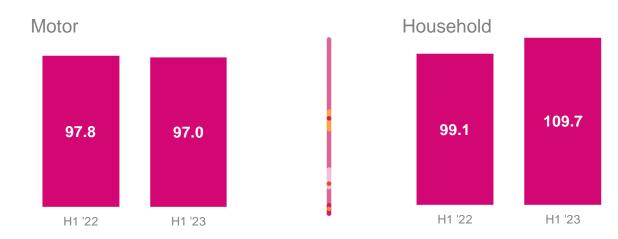
## **Europe – Non-Life**

In % Insurance revenues ,@ageas' share



- COR in line with LY with increased medical claims cost in Portugal compensated by improved COR in the UK
- Household impacted by aggravation of PY claims
- COR includes 2.3% benefit from discounting of new claims







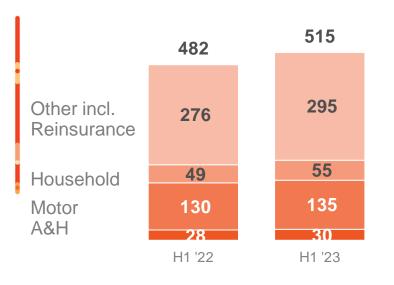
# Asia – Volume metrics Solid growth recorded in both Life and Non-Life



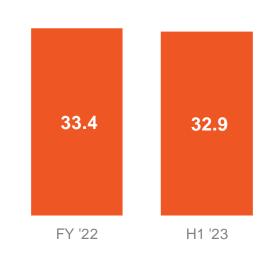




# Non-Life inflows In EUR mio



Life Liabilities
In EUR bn, excl. UG/L



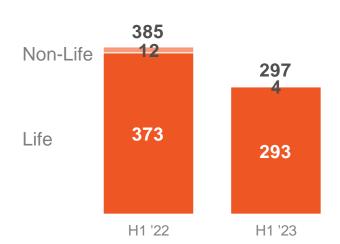
- Life Inflows, up 9% at constant FX
- Strong new business in China (+45%), ahead of a decrease in guaranteed rate
- Renewals in line with H1 '22, with excellent persistency ratios

- Non-Life Inflows up 9% at constant exchange rate thanks to a strong sales momentum across the region
- Life Liabilities down on FX (EUR 2 bn)

@ageas' share

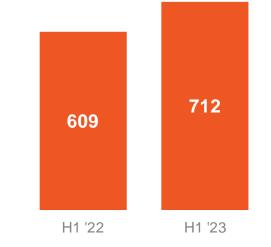
#### **Asia - Performance metrics**

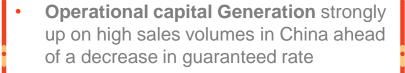
# Net Operating Result



- Life: lower contribution from realised capital gains (EUR +4 mio in H1 '23 vs +21 mio in H1 '22), unfavourable FX and catch up in health claims vs positive claims experience in H1 '22 due to lockdown
- Non-Life higher claims & assumptions variances

# **Operational Capital Generation** *In EUR mio*











 Solvency up 7pp on solid operational performance and market impact Solvency ratio China illiquidity spread more in line with market, partially compensating for negative impact from C-Ross transitional measures @ageas' share

#### **Life Guaranteed margin**

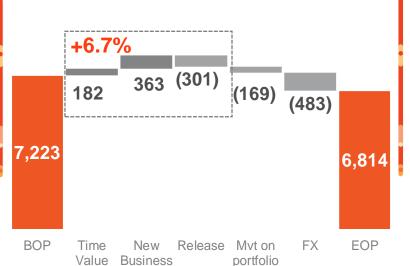
In bps avg Life Guaranteed liabilities



- Higher health claims in H1 '23 vs. favourable claims experience in H1 '22
- Lower capital gains
- Higher average Life liabilities



In EUR mio





- Operating CSM at EUR 244 mio or 6.7% annualised
- Negative impact of existing portfolio mainly due to adverse FX evolution

#### **Non-Life Combined ratio**

In % Insurance revenues

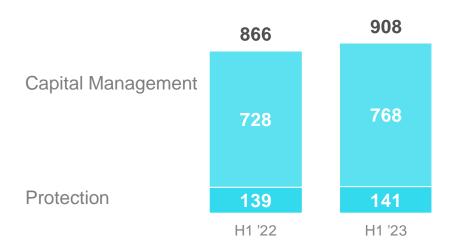


 Higher claims on Covid reopening, adverse weather and assumptions variances

#### Reinsurance

### Non-Life Inflows

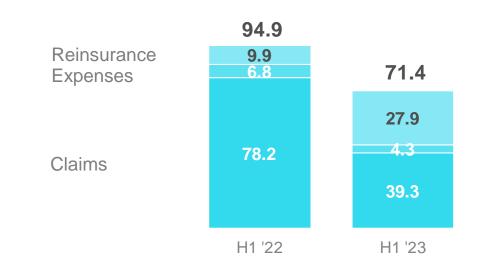
In EUR mio



- Capital management inflows up 5% thanks to Portugal and Belgium compensating the lower inflows from the UK due to the sale of the commercial lines business
- Protection inflows slightly up thanks to the new nonproportional external premiums via Ageas Re more than compensating the lower internal protection premiums

#### **Combined ratio Protection**

In % Insurance revenues



- COR improved thanks to the absence of adverse weather in H1 23
- Includes a benefit of 1.5% from discounting of new claims

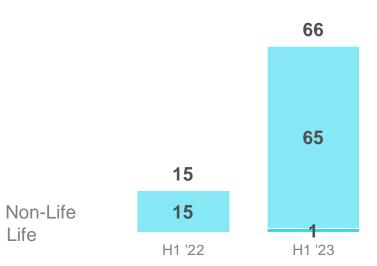
Life

#### Reinsurance

@ageas' share

## **Net Operating Result**

In EUR mio



Net Operating Result strongly up thanks to improved contribution from both the capital management and protection business related to lower claims (benign weather)

#### **Operational Capital Generation**

In EUR mio



**Operational Capital Generation** up thanks to increased contribution from the operating entities



**General Information** 



# **Outstanding hybrids**

# Financial leverage ratio of 18.7%\*

	ageas SA/NV		Ageasfinlux	AG Insuran	ce (Belgium)	Fortis Bank (BNPPF)	
	Fixed to Floating Rate Notes	Perp Fixed Rate Reset Temporary Write-Down	Fixed-to-Floating Rate Callable	FRESH	Fixed-to-Floating Rate Callable	Fixed Rate Reset Dated Subordinated Notes	CASHES
	Tier 2	Tier 1	Tier 2	Tier 1	Tier 2	Tier 2	
%	1.875%	3.875%	3.25%	3m EUR +135 bps	5.25%	3.50%	3m EUR +200 bps
Amount outstanding	500	750	500	384	450	400	832
ISIN	BE6325355822	BE6317598850	BE0002644251	XS0147484074	BE6261254013	BE6277215545	BE0933899800
Call date	November 2031 Step up to 3M Euribor +310 bps	June 2030 first reset date Reset to 5-yr mid-swap rate +379.2 bps	July 2029 Step up to 3M Euribor +380 bps	Undated, strike 315.0 mandatory 472.5	June 2024 Step up to 3M Euribor +413 bps	June 2027 Step up after 12 years of 100bps	Undated, strike 239.4, mandatory 359.1
Other	Public issue	Public issue	Public issue		Subscribed by Ageas & BNP Paribas Fortis	Public issue	Coupon served by FBB, trigger ACSM linked to Ageas dividend
Market Price (30/06/2023)	72.90	72.45	85.58	82.60	100.69	91.93	85.50

<sup>\*</sup>Financial leverage ratio on accounting base, calculated as (total financial leverage / total equity + 100% conso CSM net of tax + total financial leverage)



### Progress up to H1 2023

Operational targets

Non-Life combined ratio	95%	90.5%
Life guaranteed margin	85 - 95 bps	99 bps
Life unit-linked margin	30 - 40 bps	39 bps
Solvency II <sub>ageas</sub>	175%	220%

Financial targets





		S&P	MOODY'S	FITCH
Holding	ageas SA/NV	A+ / Stable	A1 / Stable	AA- / Stable
	Last review	23/05/23	28/10/22	11/05/23
Operating entities	AG Insurance (Belgium)	A+ / Stable	A1 / Stable	AA- / Stable
	Last review	23/05/23	28/10/22	14/06/22
	Ageas Insurance Limited	A+ / Stable		AA- / Stable
	Last review	23/05/23		14/06/22
	Muang Thai Life	BBB+ / Stable		A- / Stable
	Last review	15/04/20		22/03/22
	Etiqa Insurance Berhad (Malays	ia)		A / Stable
	Last review			11/04/22
	Taiping Life			A+ / Stable
	Last review			28/02/23
	Taiping Reinsurance	A / Negative		A / Stable
	Last review	25/07/22		10/03/22



# **ESG** Ratings

# Steady improvement in our ESG ratings

Rating agency	2018	2019	2020	2021	2022	2023	
ISS	G 2	G 2	G 3	G 3	G 2	G 2	
(The lower the score the better)	S 8	S 10	S 4	S 2	S 2	S 2	
	E 7	E 7	E 6	E 5	E 4	E 3	
Sustainalytics	44 4th out of 4.40	131 <sup>th</sup> out of 252	65 <sup>th</sup> out of 260	32 <sup>th</sup> out of 284	92 <sup>th</sup> out of 293		
Ranking	114 <sup>th</sup> out of 146	insurance	Insurance	Insurance	Insurance		
tarikirig	financial companies	companies	companies	companies	companies		
Score	24.2	23.7	23.0 (Medium	18.8 (Low risk)	21.4 (Medium		
(The lower the score the better)	24.2	20.7	risk)	10.0 (LOW HOR)	risk)		
MSCI (From AAA to D)	ВВ	BBB	BBB	А	А	AA	
Moody's ESG	39 <sup>th</sup> of 52	No active survey	20 <sup>th</sup> of 49	16 <sup>th</sup> of 52	51/100		
The higher the score the	insurance	performed	insurance	insurance			
petter, maximum being 100)	companies		companies	companies			
	27/100		46/100	51/100			
CDP	N/A	N/A	First active	С	С		
(From A to D-)			Submission				
S&P Global CSA							
(The higher the score the better maximum being 100)	5/100	18/100	41/100 60 (Percentile)	48/100 63 (Percentile)	50/100 78 (Percentile)		

Note: As of H1 2023 results updates have been received from ISS & MSCI Full update over 2023 scores will be provided with FY 23 results.

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## Ageas' share

**Listed on** Euronext Brussels

Index BEL 20

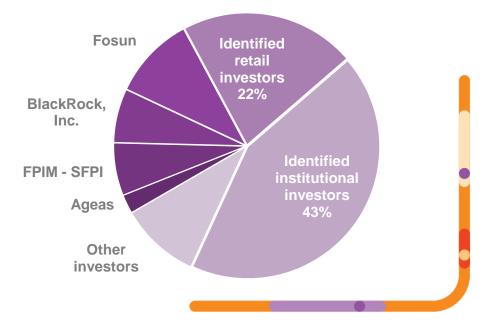
**ISIN** BE0974264930

**Bloomberg** AGS BB

Reuters AGES.BR

Situation 31/12/2022 Situation 17/05/2023

Total Issued Shares		189,731,187	187,971,187
Shares not entitled to dividend nor voting rights		9,533,673	7,773,673
1. TREASURY SHARES	Share buy-back	2,092,148	332,148
	FRESH	1,219,048	1,219,048
	Other treasury shares*	2,749,206	2,749,206
2. CASHES		3,473,271	3,473,271
Shares entitled to dividend & voting rights		180,197,514	180,197,514



## **Investor Relations**

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