

# **9M 2021 RESULTS**

**Periodical Financial Information** 

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### **Ageas**



# Main messages Continued solid performance

#### Results

- Excellent commercial performance across the business
- Strong operating performance in both Life and Non-Life

#### Connect21

- Confirmed FY Group net profit guidance (excluding RPN(i)): EUR 850 to 950 mio
- On track to reach all Connect21 targets

### **Capital management**

Record cash upstream from opcos: EUR 697 mio in 9M 2021

# Ageas Dividend upstream

## ageas.

### EUR 697 mio upstreamed in 9M 2021

In EUR mio

Upstream more than covering dividend, holding costs on FY basis and SBB cash-out during 2021 Additional EUR 20 mio upstream received from Portugal in Q4 2021



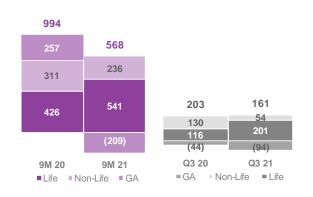
Upstream during
Based on net result
of the year before

### Ageas Headlines

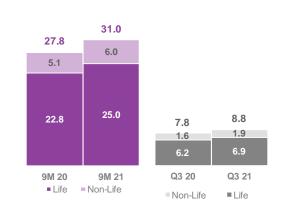


### Strong operating performance in both Life and Non-Life

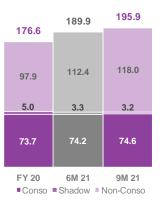
Net result driven by strong Life performance but hampered by RPN(i) In EUR mio



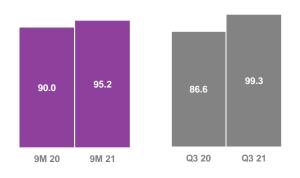
Inflows\* strong commercial activity in both Life and Non-Life
In EUR bn



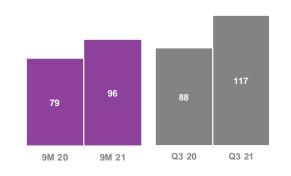
Life Technical liabilities strongly up in non-conso (+20% vs FY20)
In EUR bn



Excellent Non-Life combined ratio despite significant weather impact (5pp) In % NEP

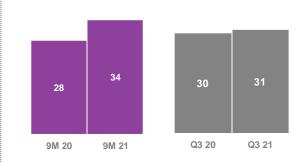


Operating Margin Guaranteed: solid investment result and net cap gains In bps avg technical liabilities



Operating margin Unit-Linked 9M on target

In bps avg technical liabilities

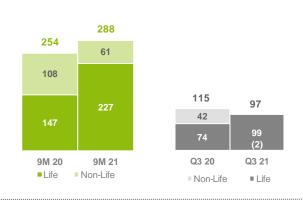


# **Belgium** Headlines

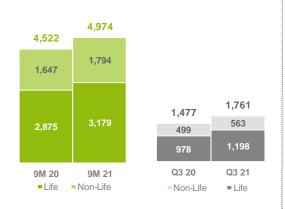


# Strong operating performance in Life and Non-Life despite significant adverse weather

Net result: solid performance with positive contribution of capital gains in Q3 In EUR mio



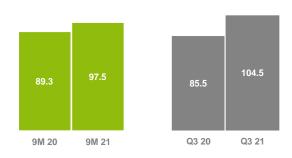
Inflows: increase in UL; exceptional growth in non-life
In EUR mio



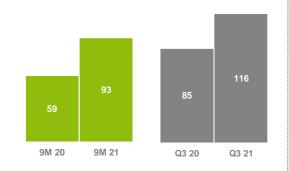
Life Technical Liabilities: up on Unit Linked and Group Life
In EUR bn



Non-Life COR: strong performance despite exceptionally high adverse weather In % NEP

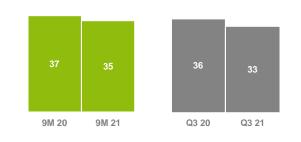


Operating margin Guaranteed: solid investment result - RE cap gains in Q3 In bps avg technical liabilities



Operating margin UL in line with group target range

In bps avg technical liabilities

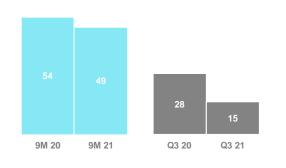


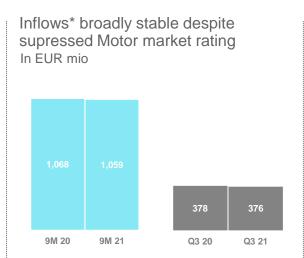
### **UK** Headlines

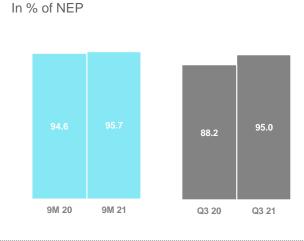


# Solid Q3 result despite weather event impact; stable inflows

Solid Net result despite Q3 weather vs 2020 claims frequency and PY release benefit In EUR mio







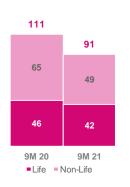
Non-Life Q3 COR excellent

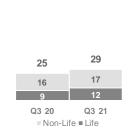
# **CEU**Headlines



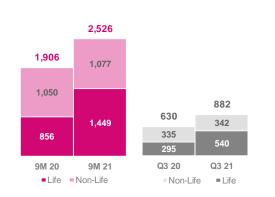
# Solid performance in Life Claim frequency back to normal in Non-Life

Solid net result in both Life and Non-life In EUR mio

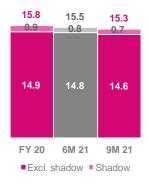




Excellent commercial in Life & Non-Life\* In EUR mio

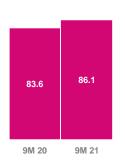


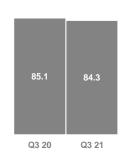
Life technical liabilities slightly down on evolving product mix to more UL In EUR bn



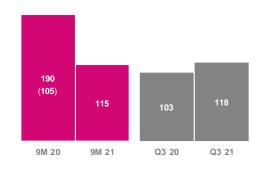
Non-Life combined ratio\*\* back to pre-Covid level

In % NEP



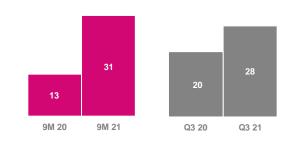


Strong operating margin Guaranteed 9M'20 incl. reserve release (85 bps) In bps avg technical liabilities



Operating margin Unit-Linked improving thanks to change in product mix

In bps avg technical liabilities

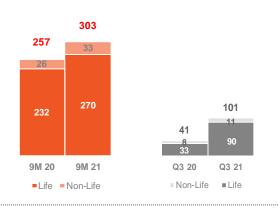


### Asia Headlines

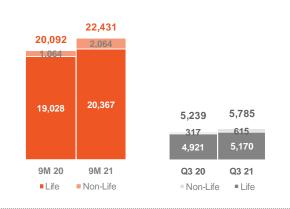
## ageas.

### Continued solid performance

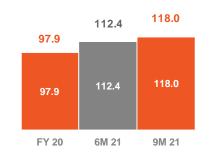
Net result up with positive underlying trend and higher net capital gains In EUR mio



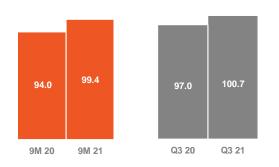
Inflows\* up 2% scope-on-scope – additional contribution from Taiping Re In EUR mio



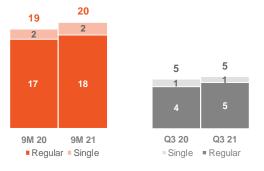
Life Technical liabilities up 15% YTD on new business and persistency In EUR bn



COR impacted by Taiping Re's contribution and Covid & change in product mix in India In % NEP



Regular premium close to 90% of Life inflows In EUR bn



Additional information on Ageas non-consolidated partnerships in Asia is available on the excel spreadsheet published on Ageas' website under quarterly results

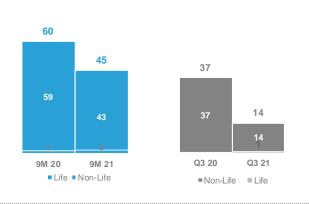
(www.ageas.com/investors/quarterly-results)

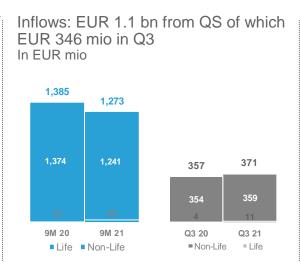
### Reinsurance Headlines

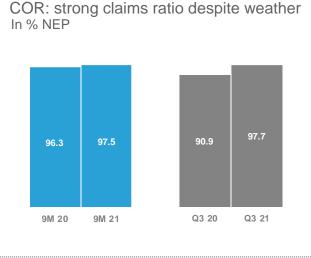


### Solid performance driven by results at ceding companies

Net result: Solid result despite impact low CY: claims benefit and impact adverse weather In EUR mio







#### ageas SA/NV reinsurance activities

- Internal reinsurance programme within ageas SA/NV in order to enhance capital fungibility
- Non-Life Quota Share (QS) Treaties: 40% with AG Insurance in Belgium\*, 40% with Ageas Insurance Limited in the UK and 40% with all Portuguese Non-Life Entities
- Loss Portfolio Transfers (LPT): 40% with Ageas Insurance Limited in the UK and 40% with the Portuguese Non-Life Entities
- Life protection programme with Portugal (ageas SA/NV has underwritten 50% of the existing Ocidental Surplus treaty) & Longevity Swap with Ageas France
- Non-Life protection programme: max 50% participation to the protection programme of some operating entities
- The Pillar I Solvency II for ageas SA/NV stood at 376%

### GA Headlines



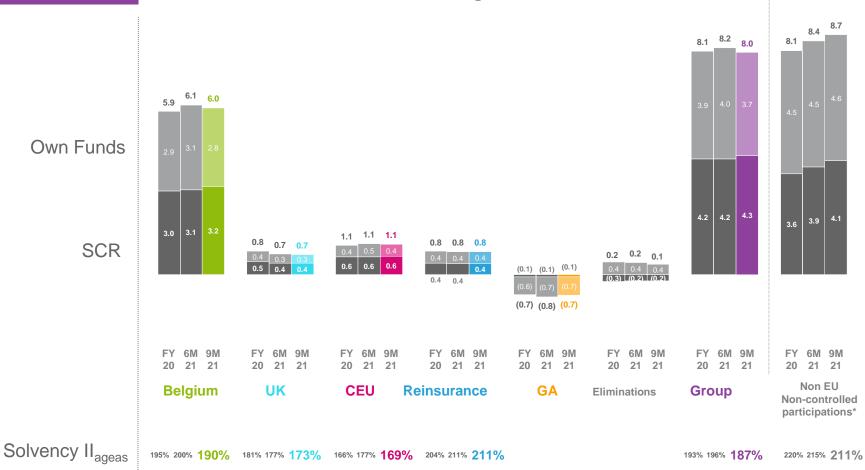
### Result impacted by RPN(i) revaluation



## Solvency II Solvency II ageas



Solvency down on RPN(i), inflation, floods and continued revision of strategic asset allocation



### Free Capital Generation Solvency II ageas

### Operational FCG of EUR 455 mio

In EUR mio

Expected dividend

Based on 175% SCR Solvency II<sub>ageas</sub>



- Operational impact includes EUR 177 mio dividend upstream Non-European NCP's
- Exceptional items relate to the contribution to the July floods above the legal cap in Belgium
- Market: driven by inflation and RPN(i)
- Investment in business: acquisition of AgeSA in Turkey, disposal of Tesco Underwriting in the UK and capital injection (EUR 4 mio) in the Philippines

<sup>\*</sup>Operational FCG Non-European NCP's in Q2 2021 at EUR 241 mio - outside of Solvency II scope

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### Ageas Inflows @ 100%



### Excellent commercial performance across markets

In EUR mio

		Life			Non-Life			Total		
EUR mio		9M 20	9M 21		9M 20	9M 21		9M 20	9M 21	
Belgium	75%	2,875	3,179	11%	1,647	1,794	9%	4,522	4,974	10%
United Kingdom Consolidated entities Non-consolidated JV's	100% 50%			-	<b>1,327</b> 1,068 259	1,059 1,059	(20%) (1%)	1,327 1,068 259	1,059 1,059	(20%) (1%)
Continental Europe		856	1,449	69%	1,050	1,077	3%	1,906	2,526	33%
Consolidated entities		856	1,361	59%	585	616	5%	1,441	1,978	37%
Portugal	51% - 100%	583	1,020	75%	585	616	5%	1,168	1,636	40%
France	100%	273	342	25%				273	342	25%
Non-consolidated JV's		0	88		465	461	(1%)	465	548	18%
Turkey (Aksigorta)	36%				465	461	(1%)	465	461	(1%)
Turkey (AvivaSA)	40%		88						88	
Asia Non-Consolidated JVs		19,028	20,367	7%	1,064	2,064	94%	20,092	22,431	12%
Malaysia	31%	1,060	1,033	(3%)	497	514	3%	1,557	1,546	(1%)
Thailand	31% - 15%	1,537	1,431	(7%)	314	281	(11%)	1,852	1,712	(8%)
China	25%	16,145	16,670	3%				16,145	16,670	3%
Taiping RE	25%		855			1,026			1,881	
Philippines	50%	32	55	71%				32	55	71%
Vietnam	32%	87	142	64%				87	142	64%
India	49% - 40%	167	181	8%	253	244	(4%)	420	425	1%
Insurance Ageas		22,759	24,995	10%	5,087	5,994	18%	27,847	30,990	11%
Reinsurance		12	33		1,374	1,241	(10%)	1,385	1,273	(8%)
accepted from Consolidated e	entities	12	33		1,348	1,199	(11%)	1,360	1,232	(9%)
accepted from Non-consolidated partnerships					26	42	64%	26	42	64%

### **Net realised** cap gains\*



### Positive contribution of net capital gains

In EUR min

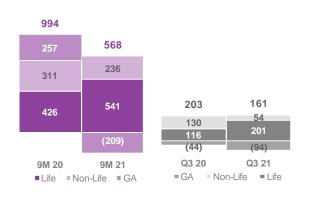
n EUR mio					
***************************************	9M 20	9M 21	Q3 20	Q3 21	
Life	0	66	17	43	Q3 cap gains mainly on RE
Non-Life	0	11	5	4	
Belgium	1	77	22	47	
UK	4	2	0	0	
Life	(4)	8	(1)	2	
Non-Life	(0)	1	(0)	1	
CEU	(5)	9	(1)	2	
Life	(0)	87	(51)	29	IFRS impairments in Q3 2020
Non-Life	1	7	1	2	'
Asia	1	94	(50)	31	
Reinsurance	0	0	0	0	
Life	(4)	161	(35)	73	
Non-Life	5	21	7	7	
Insurance	1	183	(28)	81	
General Account & Eliminations	329	2	0		Capital gains on FRESH transaction in 9M 2020
Total Ageas	330	185	(28)	81	

### Ageas Headlines

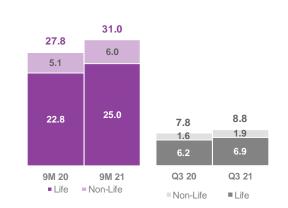


### Strong operating performance in both Life and Non-Life

Net result driven by strong Life performance but hampered by RPN(i)
In EUR mio



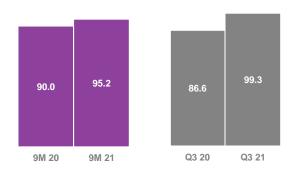
Inflows\* strong commercial activity in both Life and Non-Life
In EUR bn



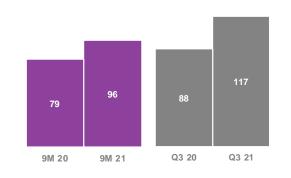
Life Technical liabilities strongly up in non-conso (+20% vs FY20)
In EUR bn



Excellent Non-Life combined ratio despite significant weather impact (5pp) In % NEP

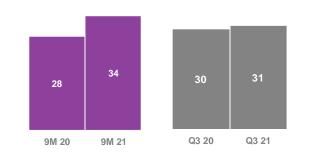


Operating Margin Guaranteed: solid investment result and net cap gains In bps avg technical liabilities



Operating margin Unit-Linked 9M on target

In bps avg technical liabilities



### Ageas **Combined ratio**



### Strong combined ratio across all products lines despite adverse weather

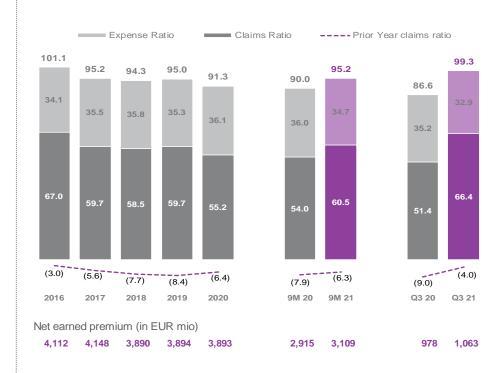
In % Net earned premium

#### Quarter

- Immaterial Motor claims frequency benefits due to easing of COVID-19 lock-down measures
- Adverse weather in Belgium & UK

#### Year-to-date

- Motor still benefiting from Covid-19 lower claims frequency but to a lesser extent than LY
- Solid combined ratio across accident & health and motor
- Adverse weather in Belgium & UK
- Expense ratio improving supported by lower operating and commission expenses



### Ageas Combined ratio



### Strong combined ratio across all products lines despite adverse weather

In % Net earned premium

Accident & Health: Improving expense ratio mitigating higher claims mainly in Portugal



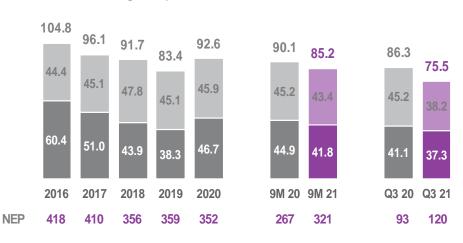
Motor: Strong combined ratio with declining claims frequency benefit



Household: Adverse weather in Belgium & UK for 9M (18pp)



Other lines: strong CY performance



### Ageas Operating margins



### Operating margins on target

In bps Avg techn. liabilities

#### Life Unit-Linked

#### Quarter

Solid margin following change in product mix and increased volume on Continental Europe

#### Year-to-date

- Within target range thanks to a satisfactory margin in Belgium and strong increase in Continental Europe
- Technical liabilities up due to reclassification of a product from Guaranteed to UL in Q1'21 in Belgium

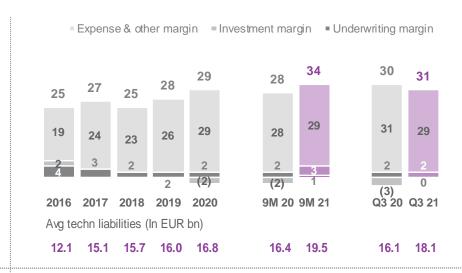
### Life Guaranteed

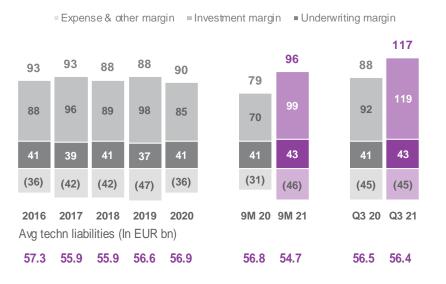
#### Quarter

Higher investment margin thanks to higher net capital gains mainly in Belgium

#### Year-to-date

Higher investment margin in Belgium and improving underwriting margin in Continental Europe



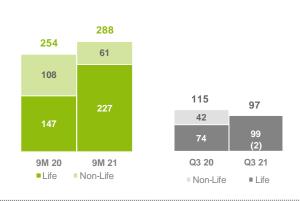


### Belgium **Headlines**

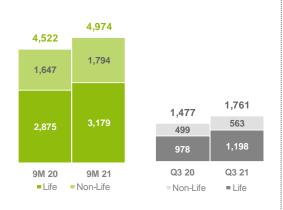


### Strong operating performance in Life and Non-Life despite significant adverse weather

Net result: solid performance with positive contribution of capital gains in Q3 In EUR mio



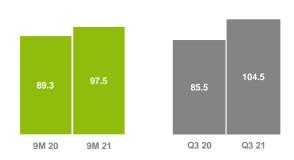
Inflows: increase in UL; exceptional growth in non-life In EUR mio



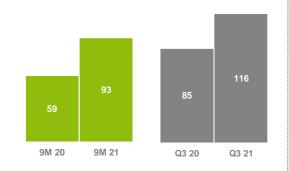
Life Technical Liabilities: up on Unit Linked and Group Life In EUR bn



Non-Life COR: strong performance despite exceptionally high adverse weather In % NEP

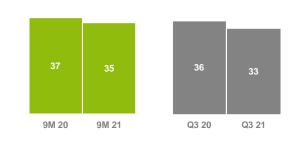


Operating margin Guaranteed: solid investment result - RE cap gains in Q3 In bps avg technical liabilities



Operating margin UL in line with group target range

In bps avg technical liabilities



### Belgium

### Net result & Life liabilities

### Solid net result despite impact adverse weather

In EUR mio

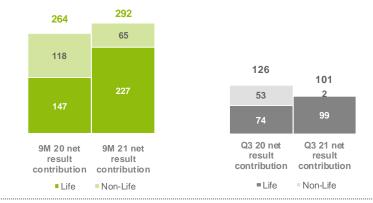
#### Net result

#### Quarter

- · Non-Life: Exceptional adverse weather in Q3; Solid CY performance in Motor despite significantly lower claims frequency benefit vs.LY.
- Life: Strong performance thanks to realisation of net capital gains and improving financial income

#### Year-to-date

 2020 non-life result included positive contribution on motor claims frequency benefit while life result was impacted by market volatility triggered by the COVID-19 pandemic outbreak



#### In EUR bn

#### Life technical liabilities

#### Year-to-date

Life technical liabilities excluding shadow accounting up 4%:

- Increase in Group Life
- In Retail Life increase in UL is partly offset by decrease in Guaranteed



### Belgium Inflows



### Strong growth in UL and Group Life Non-Life exceptional growth in a mature market

In EUR mio

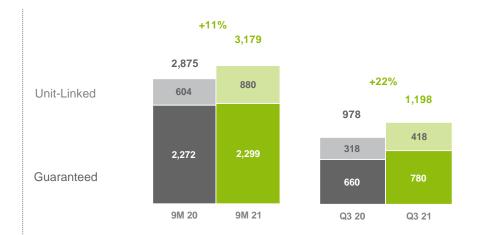
#### Life

#### Quarter

- Unit-linked Commercial action in Bank channel and solid performance in Broker channel
- Guaranteed in line with LY

#### Year-to-date

- Unit-linked Commercial actions in Bank and Broker channel
- Guaranteed strong performance in Group Life



#### Non-Life

#### **Quarter and Year-to-date**

- Strong growth in all product lines
- Increase in Household: structural growth and annual tariff indexation
- Increase in Motor mainly driven by growth in Motor Own Damage



### Belgium **Combined ratio**



### Solid operating performance despite adverse weather

In % Net earned premium

2019 - 2021 before QS

The new internal reinsurance agreement has an important impact on the combined ratio. For ease of comparability, the pro forma combined ratio commented in this section excludes all impacts from this internal reinsurance agreement.

#### Quarter

- Quarter significantly impacted by adverse weather (17pp vs. 0pp in Q3 20)
- Strong CY performance in Motor with immaterial motor claims frequency benefit due to easing of COVID-19 lock-down measures

#### Year-to-date

- Strong underlying performance further benefitting from lower claims frequency in Motor
- Both years included impact from weather events (≈8pp in 9M 21 vs. 4pp in 9M 20)



### Belgium

### **Combined ratio**

2019 - 2021 before QS

### Solid operating performance







#### Motor: normalization of lockdown effects







Other lines: strong CY & PY performance, especially in TPL



## Belgium

### **Operating** margins

### Guaranteed up on improving investment result – UL remains solid

In bps Avg techn. liabilities

#### Life Unit-Linked

#### Quarter

Strong operating result in line with LY

#### Year-to-date

 Technical liabilities increased due to reclassification of a product from Guaranteed to UL in Q1'21 - 9M 21 margin in line with pro forma 9M 20 of 35 bps



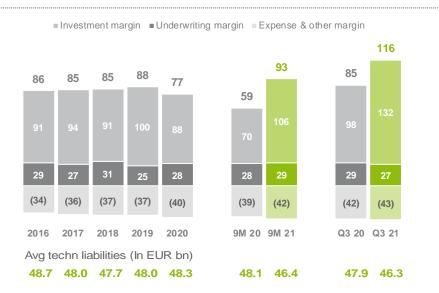
#### Life Guaranteed

#### Quarter

 Higher investment margin thanks to realisation of net capital gains mainly on Real Estate and improved financial income

#### Year-to-date

Operating margin significantly up on higher investment margin while LY was impacted by volatility of the financial markets induced by COVID-19 pandemic outbreak



### Belgium **Evolution assets** & liabilities



### Yield & guaranteed rate on back book down at the same pace

Back book Life

FY18	FY19	FY20	9M'21
2.17%	1.95%	1.78%	1.72%
3.25%	3.06%	2.92%	2.85%
49.1	51.5	52.2	48.5*
FY 18	FY 19	FY20	9M'21
1.96%	1.63%	1.48%	1.63%
3.2	3.6	3.6	1.5
	2.17% 3.25% 49.1 FY 18 1.96%	2.17% 1.95% 3.25% 3.06% 49.1 51.5  FY 18 FY 19 1.96% 1.63%	2.17%       1.95%       1.78%         3.25%       3.06%       2.92%         49.1       51.5       52.2         FY 18       FY 19       FY20         1.96%       1.63%       1.48%

New money Life & Non-Life



Newly invested money mostly in corporate bonds (non-financial sector), mortgage loans and government bonds & related loans

<sup>\*</sup> Decrease of liabilities due to internal product reclassification from Guaranteed to UL in 2021

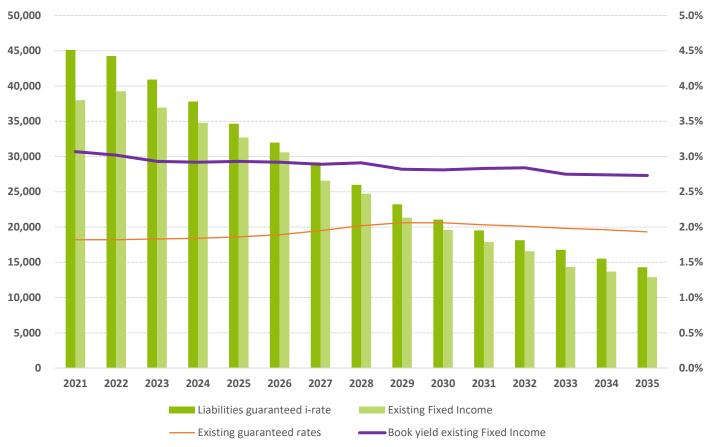
### Belgium **Evolution assets** & liabilities



### Average rate on back book decreasing in line with evolution yield fixed income

#### Back book

vs fixed income investments



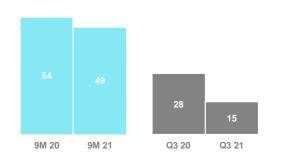


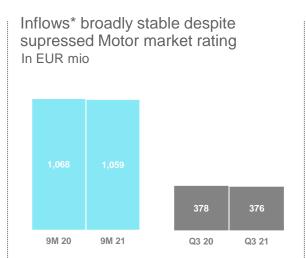
### UK **Headlines**

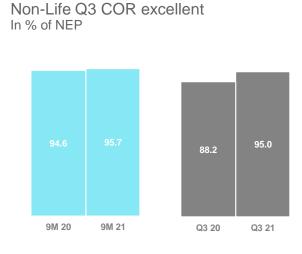


### Solid Q3 result despite weather event impact; stable inflows

Solid Net result despite Q3 weather vs 2020 claims frequency and PY release benefit In EUR mio







### UK

## ageas

# Net result & Inflows

# Strong underlying performance with Motor claims frequency back to pre-COVID levels since Q2

In EUR mio

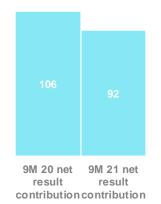
#### Net result

#### Quarter:

- July weather event impact depressing Household
- Strong underlying Motor claims performance vs. claims frequency benefit and exceptional level of PY releases in Q3 20

#### Year-to-date:

- Solid Motor performance; including Q1 claims frequency benefits; moderate 2021 weather impact vs. substantial 2020 impact
- 2020 includes lower claims frequency and exceptionally large PY releases
- Net profit further benefitting from changes in tax regulation





Q3 20 net Q3 21 net result result contribution contribution

#### Inflows

#### **Quarter:**

 Motor volumes stabilising, despite continued deflated market pricing; solid growth of Direct book

#### Year-to-date:

- Motor reflects suppressed rating within the Motor market and lower quote volumes in Q1
- Household benefitting from new deals and growth in standard business



### UK

#### **Combined ratio** 2019 - 2021 before LPT & QS

#### Solid combined ratio

In % Net earned premium

The new internal reinsurance agreement has an important impact on the combined ratio. For ease of comparability, the pro forma combined ratio commented in this section excludes all impacts from this internal reinsurance agreement.

#### Quarter

- July weather event cost impacting Household
- Motor claims frequency returned to pre pandemic level Q3 20 included significant benefit from strict lockdown

#### Year-to-date

- Solid performance benefitting from lower claims frequency in Motor within Q1
- Expense ratio improving supported by lower operating and commission expenses



### UK

#### **Combined ratio** 2019 - 2021 before LPT & QS

### Overall solid Q3 performance despite July weather events

Accident & Health: 9M'20 supported by Travel IBNR review



Motor: Lower commission expenses against substantial 2020 claims frequency & PY benefits



Household: July weather event



Other: Commercial Property impacted by July weather

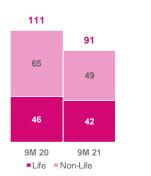


### **CEU** Headlines



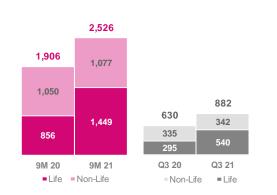
### Solid performance in Life Claim frequency back to normal in Non-Life

Solid net result in both Life and Non-life In EUR mio

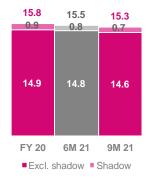




Excellent commercial in Life & Non-Life\* In EUR mio

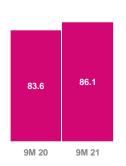


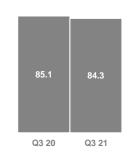
Life technical liabilities slightly down on evolving product mix to more UL In EUR bn



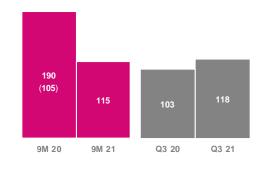
Non-Life combined ratio\*\* back to pre-Covid level

In % NEP





Strong operating margin Guaranteed 9M'20 incl. reserve release (85 bps) In bps avg technical liabilities



Operating margin Unit-Linked improving thanks to change in product mix

In bps avg technical liabilities



### **CEU**

### Net result & Life liabilities

### Solid performance in Life Claims frequency back to normal in Non-Life

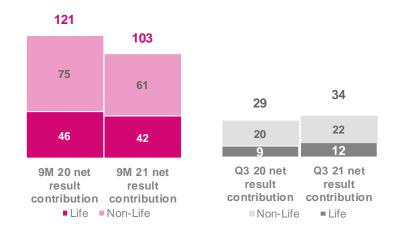
In EUR mio Net result

### Quarter

- Life: Good result supported by a solid underwriting performance Contribution of AgeSA in Turkey (EUR 4 mio)
- Non-Life: Claims frequency back to pre-Covid levels Lower contribution from Turkey on Nat Cat and inflation

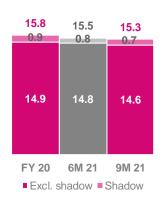
#### Year to date

- Life: Good result 9M'20 included EUR 20 mio from a release of provision Contribution of AgeSA in Turkey (EUR 7 mio) as from May 2021
- Non-Life: Claims frequency back to pre-Covid level Turkey impacted by adverse claims experience & FX



#### Life technical liabilities

Slight decrease following change in product mix from Guaranteed to fee-based



# **CEU**

### Inflows

### Excellent commercial performance in both Life and Non-Life

In EUR mio

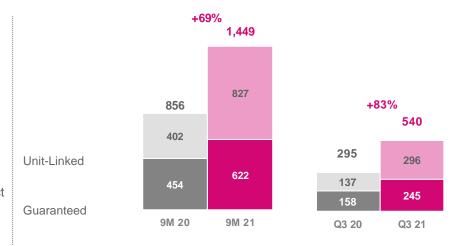
#### Life

#### Quarter

- Inflows firmly up (+64% scope-on-scope), driven by an excellent performance in Unit-linked products
- Guaranteed products up, driven by AgeSa contribution

#### Year-to-date

• Strong inflows (+59% scope-on-scope) with continued transition in product mix



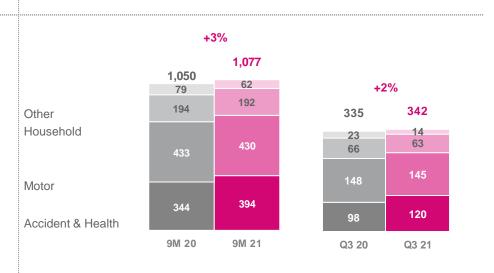
#### Non-Life

#### Quarter

Growth in Portugal & Turkey, mitigated by adverse FX

#### Year-to-date

• Inflows up 15% at constant FX, driven by the strong commercial performance in Accident & Health



### CEU

### **Combined ratio** 2019 - 2021 before LPT & QS

### Combined ratio at very good level with claims back to pre-Covid levels

In % Net earned premium

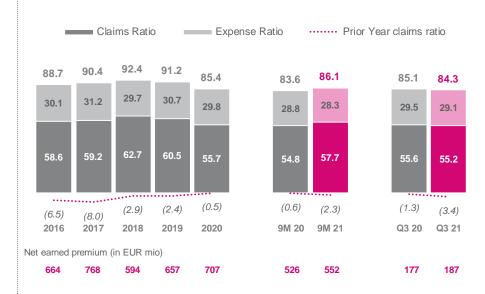
The internal reinsurance agreement has an important impact on the combined ratio. For ease of comparability, the combined ratio commented in this section excludes all impacts from this internal reinsurance agreement.

#### Quarter

- Excellent combined ratio of consolidated companies at 84.3%, following a continued excellent operating performance
- Claims frequency back to pre-Covid levels

#### Year-to-date

- Combined ratio of consolidated companies at 86.1%, reflecting the normalisation in claims frequency
- Combined ratio in Turkey at 107.3% vs. 93,6% in 9M'20, due to adverse claims experience and Nat Cat

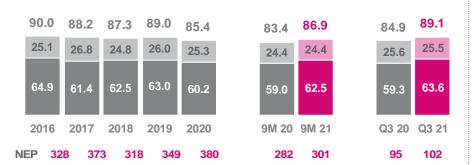


### **CEU**

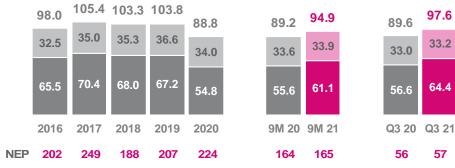
Combined ratio 2019 - 2021 before LPT & QS

### Continued excellent operating performance

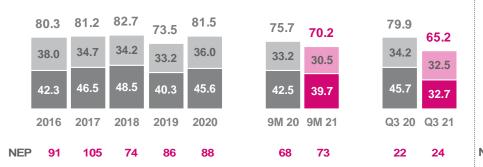
Accident & Health: Increased claims cost driven by Covid-19



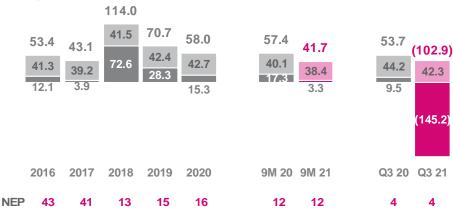
Motor: Claims frequency back to pre-Covid levels



Household: claims ratio at record low thanks to benign weather in Portugal



Other: very small & volatile portfolio-classification correction in Q3



### **CEU**

### **Operating** margins

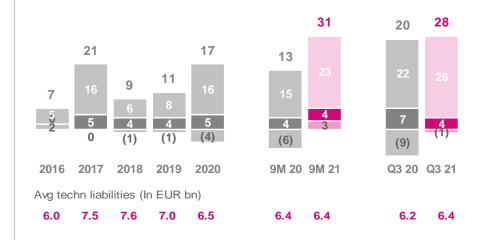
# **Solid Operating Margins**

In bps Avg techn. liabilities

### Life Unit-Linked

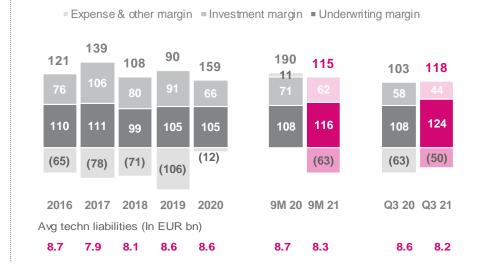
 Margin improving following change in product mix and increased volume

Expense & other margin Underwriting margin Investment margin



### Life Guaranteed

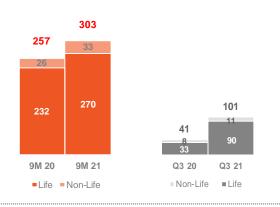
- 9M'20 included reserve release in Portugal (85 bps)
- Investment margin down on lower investment income in low interest rates environment
- Strong and improving underwriting margin



### Asia **Headlines**

### Continued solid performance

Net result up with positive underlying trend and higher net capital gains In EUR mio



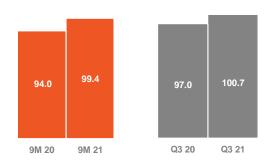
Inflows\* up 2% scope-on-scope – additional contribution from Taiping Re In EUR mio



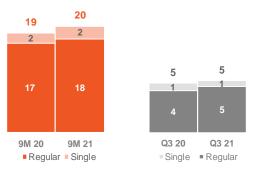
Life Technical liabilities up 15% YTD on new business and persistency In EUR bn



COR impacted by Taiping Re's contribution and Covid & change in product mix in India In % NEP



Regular premium close to 90% of Life inflows In EUR bn



Additional information on Ageas non-consolidated partnerships in Asia is available on the excel spreadsheet published on Ageas' website under quarterly results

(www.ageas.com/investors/quarterly-results)

### Asia

### Net result & Life liabilities

### Continued solid performance

In EUR mio

### Net result

### Quarter

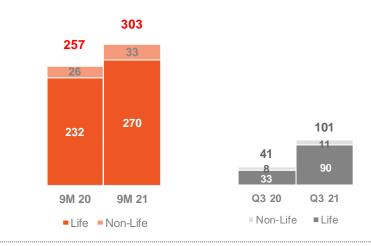
- · Strong Life performance, with
  - Continued unfavourable discount rate movement in China
  - Net capital gains contribution (EUR 29 mio vs a negative EUR (51) mio in Q3'20)
- Non-Life result strengthened by the inclusion of Taiping Re

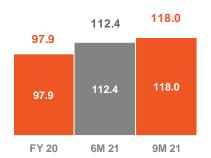
### Year-to-date

- · In Life, solid performance with
  - · Significant impact of adverse evolution of the discount rate in China
  - Mitigated by contribution from net capital gains (EUR 87 mio vs EUR 0 mio in 9M 20),
- Non-Life result benefitted from Taiping Re inclusion

### **Life Technical Liabilities**

· Life Technical liabilities driven by continued growth in new business and high persistency levels





### Asia **Inflows**

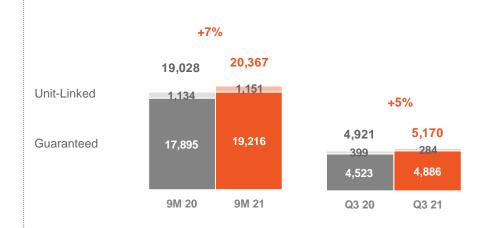


### Continued growth scope-on-scope, further supported by Taiping Re's contribution

In EUR mio

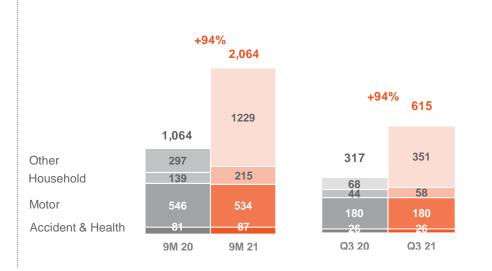
### Life

- · Life gross inflows up 2% scope-on-scope over 9M, with a strong focus on high value products
- New contribution from Taiping Re



### Non-Life

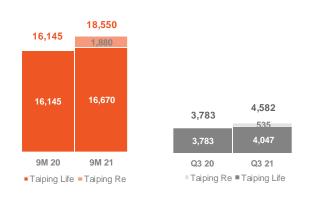
- Strongly up thanks to contribution from Taiping Re
- Up 2% scope-on-scope over 9M, with growth driven by Malaysia and India



### Asia Inflows per country

### Positive trend, despite continuous challenges of the pandemic in several countries

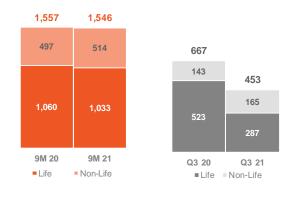




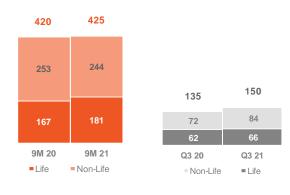




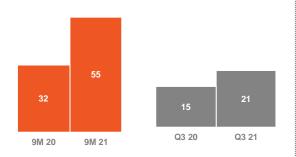
Malaysia: up 3% over 9M – Q3'20 high on strong sales in Singapore



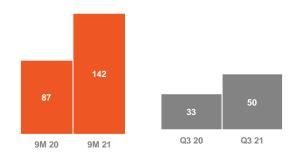
India: continued growth (+4% over 9M), driven by strong Life new business



Philippines: continued upward trend (+78% over 9M)



Vietnam: continued rapid growth (+71% over 9M)



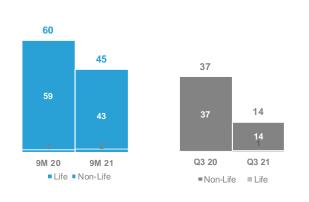
<sup>\*</sup> incl. non-consolidated partnerships @ 100% All growth rates are at constant FX

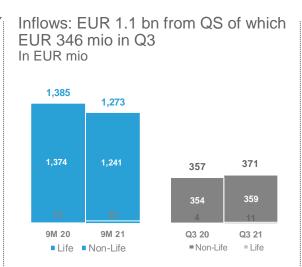
# Reinsurance Headlines

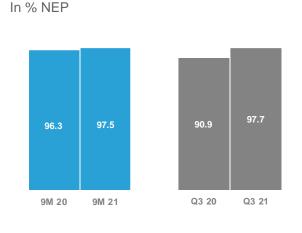


### Solid performance driven by results at ceding companies

Net result: Solid result despite impact low CY: claims benefit and impact adverse weather In EUR mio







COR: strong claims ratio despite weather

### ageas SA/NV reinsurance activities

- Internal reinsurance programme within ageas SA/NV in order to enhance capital fungibility
- Non-Life Quota Share (QS) Treaties: 40% with AG Insurance in Belgium\*, 40% with Ageas Insurance Limited in the UK and 40% with all Portuguese Non-Life Entities
- Loss Portfolio Transfers (LPT): 40% with Ageas Insurance Limited in the UK and 40% with the Portuguese Non-Life Entities
- Life protection programme with Portugal (ageas SA/NV has underwritten 50% of the existing Ocidental Surplus treaty) & Longevity Swap with Ageas France
- Non-Life protection programme: max 50% participation to the protection programme of some operating entities
- The Pillar I Solvency II for ageas SA/NV stood at 376%

### Reinsurance **Net result**

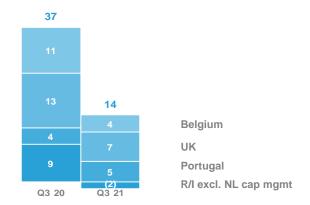


### Solid net result contribution from ceding companies despite adverse weather

In EUR mio

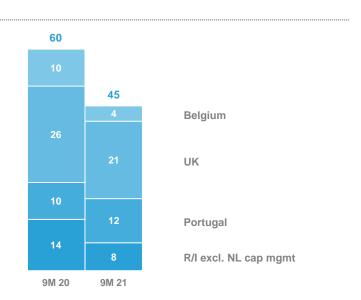
### Quarter

- Solid guarter despite adverse weather in Belgium & UK
- Exceptionally high Q3sec 2020 result driven by positive CY claims performance in BE, UK & Portugal due to COVID-19 lockdown measures



### Year-to-date

- Solid contribution from ceding companies through internal QS agreements driven by favourable CY claims experience at ceding companies in Q1 more than offsetting weather impact in Belgium and to a lesser extent in UK
- In 9M 2020, positive CY claims experience in Belgium in Q2 fully offset by adverse weather in Q1



# Reinsurance Inflows

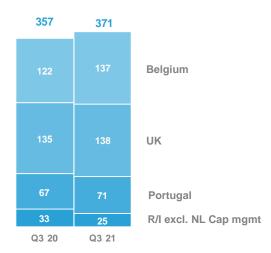


### Increased contribution from quota share agreements

In EUR mio

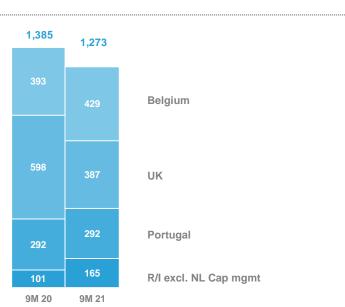
### Quarter

- EUR 346 mio from quota share (vs. EUR 324 mio)
- EUR 14 mio from non-life protection programme
- EUR 11 mio from life reinsurance set up in Portugal & France



### Year-to-date

- EUR 1,108 mio from quota share (vs. EUR 1,047 mio)
- EUR 132 mio from non-life protection programme
- EUR 33 mio from life reinsurance in Portugal & France
- EUR 191 mio from the Loss Portfolio Transfer (LPT) in UK in 2020



## GA Headlines



### Result impacted by RPN(i) revaluation

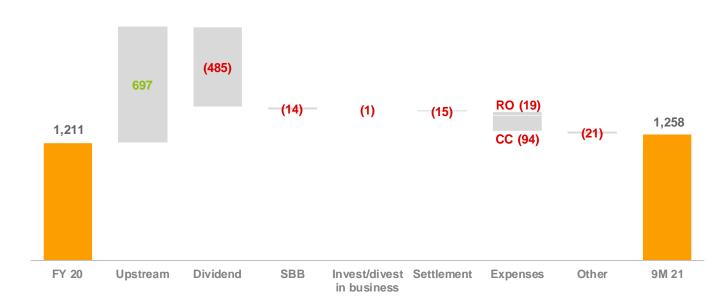


## GA

### **Cash position**

In EUR mio

### Cash upstream more than covering paid dividend and holdco costs



- Invest in business: acquisition of AgeSA in Turkey (EUR 140 mio) and capital injection in Philippines (EUR 4 mio). EUR 143 mio received for the sale of Tesco
- Only EUR 6 mio remains ring-fenced for Fortis settlement

# GA Outstanding hybrids



In EUR mio	ageas SA/NV		Ageasfinlux AG Insurance (Belgium)		Fortis Bank (now BNPPF)		
	Fixed to Floating Rate Notes	Perp Fixed Rate Reset Temporary Write-Down		FRESH	Fixed-to- Floating Rate Callable	Fixed Rate Reset Dated Subordinated Notes	CASHES
	Tier 2	Tier 1	Tier 2	Tier 1	Tier 2	Tier 2	
%	1,875%	3.875%	3.25%	3m EUR + 135 bps	5.25%	3.50%	3m EUR +200 bps
Amount outstanding	500	750	500	384	450	400	948
ISIN	BE6325355822	BE6317598850	BE0002644251	XS0147484074	BE6261254013	BE6277215545	BE0933899800
Call date	November 2031 Step up to 3M Euribor +310 bps	June 2030 first reset date Reset to 5-yr mid-swap rate +379.2 bps	July 2029 Step up to 3M Euribor +380 bps	Undated, strike 315.0 mandatory 472.5	June 2024 Step up to 3M Euribor +413 bps	June 2027 Step up after 12 years of 100bps	mangaion
Other	Public issue	Public issue	Public issue		Subscribed by Ageas & BNP Paribas Fortis	Public issue	Coupon served by FBB, trigger ACSM linked to Ageas dividend
Market Price (30/09/2021)	101.25	106.60	113.25	87.70	112.08	114.26	96.86



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# **Equity Shareholders** equity

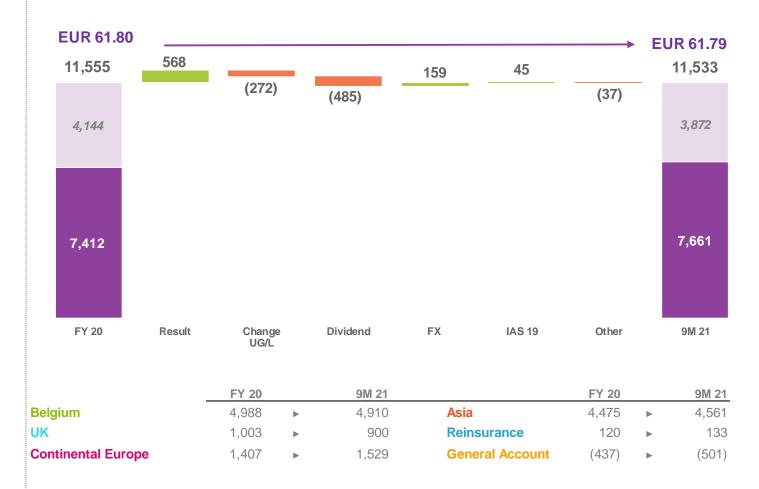
Equity stable

In EUR mio

Equity per share

Unrealised gains & losses





# **Equity Tangible net** equity

In EUR mio

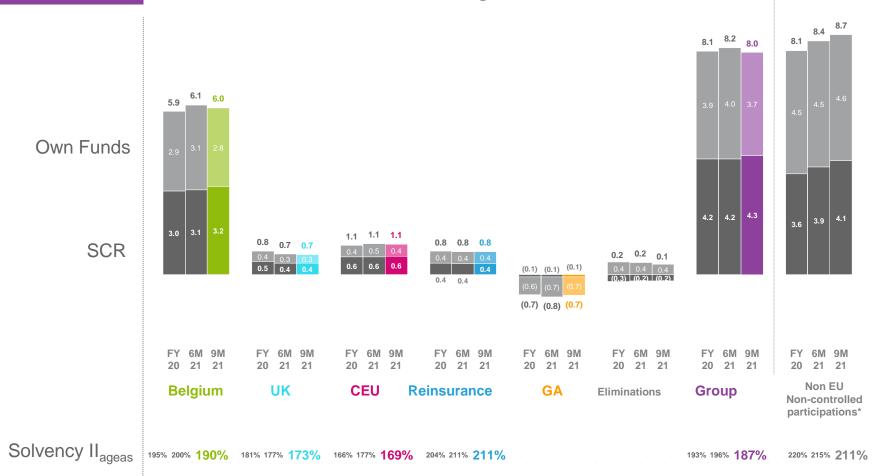
	FY 20	9M 21
IFRS Shareholders' Equity	11,555	11,533
Unrealised gains real estate	661	636
Goodwill	(602)	(613)
VOBA (Value of Business Acquired)	(44)	(36)
DAC (Deferred Acquisition Cost)	(408)	(435)
Other	(583)	(659)
Goodwill, DAC, VOBA related to N-C interests	382	427
Tax adjustment DAC, VOBA & Other	166	179
IFRS Tangible net equity	11,127	11,032
IFRS Tangible net equity/ IFRS Shareholder's Equity	96%	96%
Debt leverage on tangible net equity*	19.9%	19.9%

<sup>\*</sup>Leverage calculated as (Subordinated liabilities + Senior debt) / (Tangible net equity + Subordinated liabilities + Senior debt)

# Solvency II Solvency II ageas



### Solvency down on RPN(i), inflation, floods and continued revision of strategic asset allocation



<sup>\*</sup> Based on local solvency requirements

# Solvency II Solvency II<sub>ageas</sub>



Solvency down on RPN(i), inflation, floods and continued revision of strategic asset allocation

Impact on Solvency II <sub>ageas</sub> *	FY '20 → 9M '21 193%→ 187%		6M '21 → 9M '21 196%→ 187%
Operational	+10 pp	Asset management actions	+2 pp
Flood contribution Belgium above legal cap	-1 pp		-1 pp
Model refinements	-1 pp		0 pp
Market movements of which RPN(i)	-5 pp <i>-3 pp</i>	Mainly from inflation & RPN(i)	-7 pp <i>-2 pp</i>
Expected dividend	-8 pp		-2 pp

<sup>\*</sup> Impact including secondary impact, diversification & non-transferable

# Free Capital Generation Solvency II ageas

### Operational FCG of EUR 455 mio

In EUR mio

Expected dividend

Based on 175% SCR Solvency II<sub>ageas</sub>



- Operational impact includes EUR 177 mio dividend upstream Non-European NCP's
- Exceptional items relate to the contribution to the July floods above the legal cap in Belgium
- Market: driven by inflation and RPN(i)
- Investment in business: acquisition of AgeSA in Turkey, disposal of Tesco Underwriting in the UK and capital injection (EUR 4 mio) in the Philippines

<sup>\*</sup>Operational FCG Non-European NCP's in Q2 2021 at EUR 241 mio - outside of Solvency II scope

# Free Capital Generation Solvency II ageas



### Evolution SCR & OF split between types of impact



# **Free Capital** Generation Solvency II<sub>ageas</sub>



### Operational FCG per segment

In EUR mio

### **Operational YTD**

	SCR	FCG	
386	54	291	SCR up on asset management actions
36	(11)	55	OF affected by reserve strengthening  SCR down on de-risking
96	(9)	112	Strong Life & Non-Life performance  SCR down on product mix
49	4	43	Strong performance in ceding companies
58	(6)	68	Including EUR 177 mio dividend NCP's
(131)	(2)	(114)	
494	30	455	Including EUR 177 mio dividend NCP's
	36 96 49 58 (131)	36 (11) 96 (9) 49 4 58 (6) (131) (2)	36 (11) <b>55</b> 96 (9) <b>112</b> 49 4 <b>43</b> 58 (6) 68  (131) (2) <b>(114)</b>

# Solvency II Solvency II<sub>ageas</sub> sensitivities



### Solvency ratio providing resilience against market or other external evolutions

As per 31/12/20				
		SCR	OF	Solvency
Base case	Before stress	4,171	8,057	193%
Yield curve	Down <b>50 bps</b>	4,361	7,902	181%
	Up <b>50 bps</b>	4,021	8,161	203%
Equity	Down <b>25</b> %	4,030	7,565	188%
Property	Down <b>10</b> %	4,296	7,758	181%
Spread*	Spreads on corporate & government bonds up 50 bps	4,283	7,764	181%
Corporate spread	Up <b>50 bps</b>	4,183	8,047	192%
Sovereign spread	Up <b>50 bps</b>	4,248	7,766	183%
UFR – base case 4.05%	Down 15 bps	4,177	8,029	192%
	Down <b>25 bps</b>	4,183	8,016	192%

<sup>\*</sup> Spread sensitivity doesn't take into account any credit rating movement

## Solvency II PIM

8.4

### Regulatory Solvency @183%

In EUR bn

Own Funds

**SCR** 



FY 20 6M 9M

21 21

**Belgium** 



FY 20 6M 9M

21 21

**CEU** 

FY 20 6M 9M

UK

21 21



FY 20 6M 9M

Reinsurance

21 21







FY 20 6M 9M

GA

21



eliminations\*\*

0.1 0.1

21 21



4.0

7.9 7.9 7.7





Non-controlled participations\*

FY 20 6M 9M

21 21 Non EU



<sup>\*\*</sup> minority interest of not-fully owned subsidiaries are equal to minority interests exceeding contribution to group SCR



## Solvency II PIM sensitivities



### Ageas asset mix not in line with EIOPA reference portfolio

As per 31/12/20				
		SCR	OF	Solvency
Base case	Before stress	3,962	7,869	199%
Yield curve	Down 50 bps	4,105	7,719	188%
	Up <b>50 bps</b>	3,865	7,979	206%
Equity	Down <b>25</b> %	3,814	7,365	193%
Property	Down 10%	4,084	7,580	186%
Spread*	Spreads on corporate & government bonds up 50 bps	4,316	7,242	168%
Corporate spread	Up <b>50 bps</b>	3,851	7,988	207%
Sovereign spread	Up <b>50 bps</b>	4,482	7,094	158%
UFR – base case 4.05%	Down 15 bps	3,975	7,840	197%
	Down <b>25 bps</b>	3,983	7,822	196%

<sup>\*</sup> Credit rating movement not taken up in spread sensitivity

# Solvency II **Composition of** SCR & OF

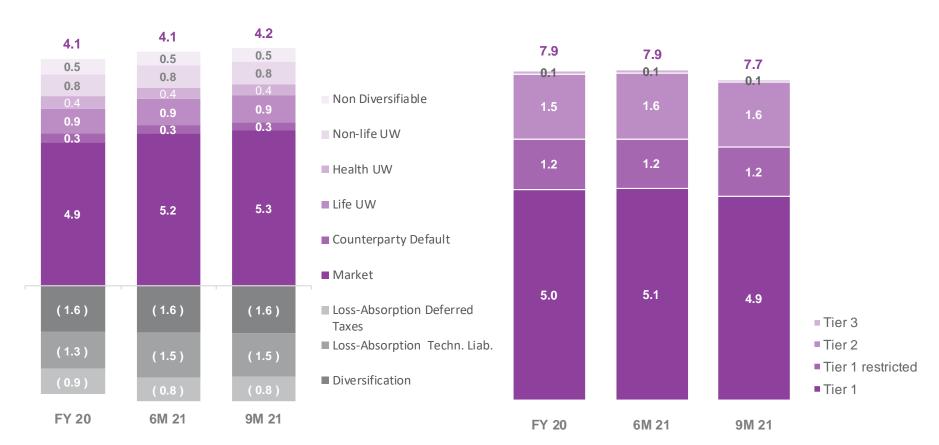


### Composition of SCR & OF

In EUR bn



### Tiering of Group PIM own funds



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### Investment portfolio down on lower UG/L fixed income due to i-rate increase

In EUR bn

Gross UG/L on Available for Sale

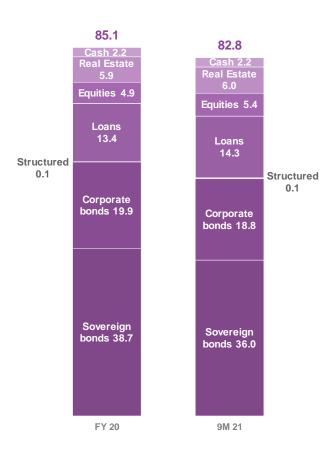
Gross UG/L on Real Estate

Gross UG/L on Held to Maturity

- Total portfolio: at EUR 8.1 bn (vs. EUR 9.9 bn)
- Fixed income: at EUR 6.8 bn (vs. EUR 9.1 bn)
  - ° Sovereigns at EUR 5.5 bn (vs. EUR 7.4 bn)
  - ° Corporates at EUR 1.3 bn (vs. EUR 1.7 bn)
- Equities: at **EUR 1.3 bn** (vs. EUR 0.8 bn)
- at EUR 1.9 bn
- Not reflected in shareholders' equity
- at **EUR 2.2 bn** (vs. EUR 2.7 bn)
- Not reflected in shareholders' equity

Signatory of:





Ageas Group has joined the commitment to incorporate ESG issues into its investment analysis and decisions and signed on behalf of all its consolidated entities the UN PRI

<sup>\*</sup> All assets at fair value except the 'Held to Maturity' assets, loans & real estate which are valued at amortized costs; consolidated @100%



### Value fixed income assets down on lower UG/L

In EUR bn

Sovereign bond portfolio\*

Germany 1.1

- Gross UG/L at **EUR 5.5 bn** (vs. EUR 7.4 bn)
- 99.9% investment grade; 89% rated A or higher
- Belgium duration gap close to zero matched portfolio



Ireland 0.4



Loan portfolio (customers & banks)\* Other: mostly government related loans benefiting from an explicit guarantee by the Belgian regions or the French State



<sup>\*</sup>All assets at fair value except the 'Held to Maturity' assets, loans & real estate which are valued at amortized costs; consolidated @100%

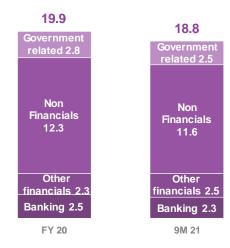


### Corporate bond portfolio\* down on lower UG/L

In EUR bn

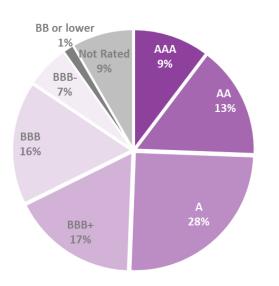
Corporate bond portfolio - by **sector** 

- Gross UG/L at EUR 1.3 bn (vs. EUR 1.7 bn)
- Limited exposure to Oil & Gas, Airlines & **Transportation**



Corporate bond portfolio - by rating

- Credit quality remains high with 90% investment grade - 50% rated A or higher
- EUR 1.7 bn corporate investments not rated



<sup>\*</sup>All assets at fair value except the 'Held to Maturity' assets, loans & real estate which are valued at amortized costs; consolidated @100%

Equity portfolio\* up on higher UG/L

In EUR bn

Equity portfolio\*

Gross UG/L at **EUR 1.3 bn** (vs. EUR 0.8 bn)





9M 21

6.0

Real estate portfolio\*



Gross UG/L at EUR 1.9 bn (not reflected in shareholders' equity but contributing to available capital for solvency calculation)



Invest. Warehouses 0.2 RE Investment Development Retail 1.4 0.2 Car Parks 1.4 Investment Offices 2.8 9M 21

<sup>\*</sup>All assets at fair value except the 'Held to Maturity' assets, loans & real estate which are valued at amortized costs; consolidated @100%



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### Legal



### Settlement in full execution mode

Announcement 14/03/2016

- Ageas offers to pay EUR 1.2 bn compensation additional effort of EUR 0.1 bn announced 16/10/2017
- Cash impact of EUR 1.0 bn
- No recognition of any wrongdoing by Ageas
- Commitment by eligible shareholders to abandon any ongoing civil proceeding & not to start any legal proceeding related to the events

Binding declaration and claims filing period

### Court's decision to declare the settlement binding on 13/07/2018

- Publication of binding declaration notice on 27/07/2018 launched execution of the settlement
- Limited number of opt-outs received for ≈1% of total settlement amount
- Computershare Investor Services plc acting as independent claims administrator
- Further information available on www.FORsettlement.com

Claims validation & payments ongoing

### Claims filing ended on 28/07/2019

- at end of September 2021
  - ≈290K claims received of which ≈280K have received payment
  - > EUR 1,199 mio compensation paid EUR 110 mio remaining
- Due to higher than expected number of claims, dilution likely in certain cases
- 70% of estimated per share compensation guaranteed for claimants filing before 31/12/2018
- Claims validation and payments to continue in 2021
- Final payments expected in the course of 2022

### Legal



### Proceedings related to the past that remain outstanding

Civil proceedings - Opt-out cases from settlement

- Limited number of opt-outers for ≈1% of settlement amount
- Patrinvest: first instance in favour of Ageas, appeal filed by plaintiff
- Cebulon: initiated legal proceedings on 14 July 2020 introductory hearing before Utrecht court of first instance took place on 9 September 2020 - Ageas filed written submissions per 10 March 2021 - proceedings ongoing
- Dutch individual investor: initiated legal proceedings on 29 January 2021 introductory hearing before Utrecht court of first instance took place on 10 March 2021 - Ageas filed written submissions per 9 June 2021 - proceedings ongoing



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# Ratings



		S&P	MOODY'S	FITCH
Holding	ageas SA/NV	A+ / Stable	A1 / Stable	AA- / Stable
_	Last review	16/12/20	26/04/21	14/07/21
Operating entities	AG Insurance (Belgium)	A+ / Stable	A1 / Stable	A+ / Stable
operating entities	Last review	16/12/20	26/04/21	14/07/21
	Ageas Insurance Limited	A+ / Stable		A+ / Stable
	Last review	16/12/20		14/07/21
	Last to view	10/12/20		1-701721
	Muang Thai Life	BBB+ / Stable		A- / Stable
	Last review	15/04/20		09/04/21
	Etiqa Insurance Berhad (Malaysia)			A / Stable
	Last review			28/04/21
	Taiping Life			A+ / Stable
	Last review			07/05/21
	Taiping Reinsurance			A / Stable
	Last review			07/05/21



### Steady improvement in our ESG ratings

Rating agency	2018	2019	2020	2021
ISS (the lower the score the better)	G 2 S 8	G 2 S 10	G 3 S 4	G 3 S 2
	E 7	E 7	E 6	E 5
<b>Sustainalytics</b> Ranking	114 <sup>th</sup> out of 146 financial companies	131 out of 252 insurance companies	65 out of 260 Insurance companies	32 out of 284 Insurance companies
Score (the lower the score the better)	24.2	23.7	23.0	18.8
MSCI (From AAA to D)	ВВ	BBB	BBB	2021 score not yet received
VigeoEiris	39 <sup>th</sup> of 52 insurance companies 27/100	No active survey performed	20 <sup>th</sup> of 49 insurance companies 46/100	16 <sup>th</sup> of 52 insurance companies 51/100
CDP (From A to D-)	N/A	N/A	First active submission	2021 score not yet received
SAM (the higher the score the better maximum being 100; expressed as quartile)	5	18	60	2021 score not yet received

# Outstanding shares

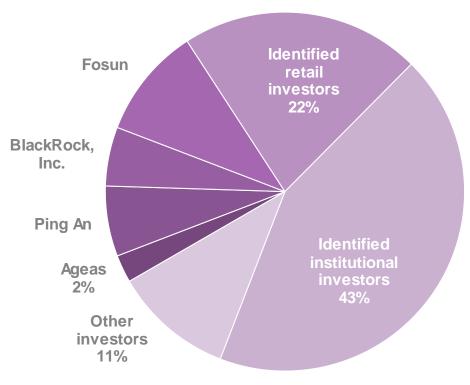


Situation 31/12/2020 Situation 05/11/2021

Total Issued Shares		194,553,574	191,033,128
Shares not entitled to dividend nor voting rights		11,519,429	8,702,355
1. TREASURY SHARES	Share buy-back* FRESH Other treasury shares	3,592,316 1,219,048 2,749,206	775,242 1,219,048 2,749,206
2. CASHES		3,958,859	3,958,859
Shares entitled to dividend & voting rights		183,034,145	182,330,773

## Shareholders structure





Based upon press release 8 November 2021 Ageas

Ping An Based upon the number of shares mentioned in the notification received 6 May 2013

BlackRock, Inc. Based upon the number of shares mentioned in the notification received 21 December 2020

Based upon the number of shares mentioned in the notification received 29 September 2021

Estimate by Identified retail investors NASDAQ OMX' Estimate by

Fosun

Identified institutional investors



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E-mail: ir@ageas.com Website: www.ageas.com Certain of the statements contained herein are statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Future actual results, performance or events may differ materially from those in such statements due to, without limitation, (i) general economic conditions, including in particular economic conditions in Ageas's core markets, (ii) performance of financial markets, (iii) the frequency and severity of insured loss events, (iv) mortality and morbidity levels and trends, (v) persistency levels, (vi) interest rate levels, (vii) currency exchange rates, (viii) increasing levels of competition, (ix) changes in laws and regulations, including monetary convergence and the Economic and Monetary Union, (x) changes in the policies of central banks and/or foreign governments and (xi) general competitive factors, in each case on a global, regional and/or national basis. In addition, the financial information contained in this presentation, including the proforma information contained herein, is unaudited and is provided for illustrative purposes only. It does not purport to be indicative of what the actual results of operations or financial condition of Ageas and its subsidiaries would have been had these events occurred or transactions been consummated on or as of the dates indicated, nor does it purport to be indicative of the results of operations or financial condition that may be achieved in the future.